Agenda

- FY 2014 Results
- FY 2015 Strategies
Electric Savings (MWh) Benchmark

Achieved!

FY 14 Result: 60,778 MWh
FY 13 Result: 52,303 MWh
Target: 51,845 MWh
Gas Savings (Mcf) Benchmark

To Be Determined

FY 14 Result: TBD Mcf
Target: 61,521 Mcf
FY 13 Result: 52,717 Mcf
Low-Income Spend Benchmark

Achieved!

FY 14 Result: (34.2% = $6.16 M)

FY 13 Result: (34.2% = $4.56 M)

Target: (20% of budget = $3.52 M)

Low-Income Spend (% of budget in $)
Green Jobs Benchmark

Achieved!

FY 14 Result: 82 Jobs
Target: 53 Jobs
FY 13 Result: 40 Jobs

Green Jobs
Largest Energy Users Benchmark

Achieved!

FY 14 Result: 77 LEUs

Target: 30 LEUs

FY 13 Result:
Benchmark not defined

Largest Energy Users (# > 200,000 ft²)
Renewables: 10% Annual Cost Reduction Benchmark

Not Achieved

FY 13 Result: 80% reduction over FY 12

Target: 10% reduction in cost

FY 14 Result: (Cost Increased)

Renewables (% reduction in cost from FY 13)
Certified Business Enterprise (CBE) Spend – Contract Requirement

Achieved!

FY 13 Result: $4.56 M Spent
FY 14 Result: $4.22 M Spent

$2.95 M Minimum Spent with CBEs

CBE Spend ($)
80% Electric
20% Gas
"Split" of Spend - Contract Requirement

Electricity
80%

Gas
20%

Electricity
73.84%

Gas
26.16%
## FY 14 Results Summary

<table>
<thead>
<tr>
<th>Benchmark</th>
<th>FY 13</th>
<th>FY 14</th>
</tr>
</thead>
<tbody>
<tr>
<td>MWH</td>
<td>Not Achieved</td>
<td>Achieved</td>
</tr>
<tr>
<td>MCF</td>
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<td>TBD</td>
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<tr>
<td>Low Income Spend</td>
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<tr>
<td>Green Jobs</td>
<td>Achieved</td>
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<tr>
<td>Largest Energy users</td>
<td>N/A</td>
<td>Achieved</td>
</tr>
<tr>
<td>Renewables Reduction</td>
<td>Achieved</td>
<td>Not Achieved</td>
</tr>
<tr>
<td>Peak Demand</td>
<td>Achieved</td>
<td>Achieved</td>
</tr>
<tr>
<td>CBE spend</td>
<td>Achieved</td>
<td>Achieved</td>
</tr>
</tbody>
</table>
Agenda

- FY 2014 Results
- FY 2015 Strategies
ACEEE – The State Energy Efficiency Scorecard

District of Columbia

Washington, D.C. ranks 21st in the 2014 State Energy Efficiency Scorecard, moving up nine spots to become one of the year's most improved states. The district scores 20 points out of a possible 50, 6 points more than it earned last year.

Utilities
Washington, D.C. earns 5.5 points for its utility policies and programs. Over the past two years, the DC Sustainable Energy Utility has been ramping up programs, achieving both electric and natural gas savings in 2013. Savings remain below average, but will likely continue to rise in future years. Performance incentives are in place.

Looking Ahead
Washington, D.C. has made significant strides with energy efficiency in recent years. As the DC Sustainable Energy Utility continues to ramp up implementation and monitoring of programs, it is likely that the district will realize more significant energy savings. Over the past year, we have seen significant improvements in these efficiency programs. Incorporating efficiency more specifically into lead by example activities, and pursuing a wider range of policies to encourage CHP deployment, would also go a long way toward improving Washington, D.C.’s score.

FY15 Focus

- Higher savings, more green jobs, and smooth out the "hockey stick"
- Use our work to create greater impact:
  - education, housing, transportation, seniors, public safety
- Leverage additional funds:
  - Bid Energy Efficiency into PJM
- Improve program delivery, customer experience, operational efficiency and process flow

*Biggest impediment Fiscal year contract.*