

District of Columbia
Department of Energy and Environment



**NOTICE OF FUNDING AVAILABILITY
AND
REQUEST FOR APPLICATIONS (RFA)**

Solar for All Documentary
(Short name: SFAD1818)
RFA # 2018-1818-EA

Publication Date: 6/8/2018

Application Deadline: 7/9/2018 at 4:30pm

Government of the District of Columbia
Department of Energy and Environment
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SECTION 1. GENERAL INFORMATION

1.1 Introduction

The Department of Energy and Environment (“DOEE”) solicits grant applications from eligible entities (called “Applicants”). The goal of this Request for Applications (RFA) is to develop a documentary that expresses the Solar for All Program (SFA) in a visual format. This creative expression will focus on the experiences of SFA grantees, project managers, program participants, and solutions developed to overcome the barriers of solar deployment in the District. The Energy Administration (“EA”) of DOEE will administer this RFA.

1.2 Purpose of the Grants

The purpose of this grant is to educate the public regarding how the solar projects in the SFA benefit the community and how the SFA grantees overcame many of the barriers to solar deployment in the District. The amount available for the project is approximately \$70,000.00. The deadline for application submissions is Monday, July 9, 2018 at 4:30 p.m.

1.3 Source of Funds

The source of funds for the grant is Renewable Energy Development Grant.

1.4 Competition for a Grant Award

This RFA is competitive. Each Applicant must demonstrate its ability to carry out the activities for the grant for which it applies (called a “project”). A review panel will evaluate the applications for each advertised grant according to the stated list of criteria in each project’s description. The proposal/s with the highest score/s will be awarded the grant.

Specifically, grant awards will be made based on eligibility (Section 1.6), the extent to which the proposed project fits within the scope and available funding of the grant, strength of the application, and the organization’s capacity to achieve the grant’s goals.

Each Applicant may submit an application for more than one project, if applicable. If an Applicant responds to more than one project, it must do so in a separate proposal and submit all corresponding required documents.

1.5 Projects and Funds Available

DOEE seeks applications for:

Project Number	Project Name	Project Amount
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1	Solar for All Documentary Project	\$70,000.00
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1.6 Eligibility

The following are eligible to apply if an “x” appears:

- Nonprofit organizations, including those with IRS 501(c)(3) or 501(c)(4) determinations;
- Faith-based organizations;
- Government agencies
- Universities/educational institutions; and
- Private Enterprises.

Continuing conditions of eligibility are that the information in the application is complete and truthful and that the Applicant at all times is able to meet any material conditions stated in its application. For instance, if an Applicant’s ability to fulfill the terms of the grant is based on the availability of skilled staff and those staff should leave after the application’s submittal or the grant award to the Applicant, the Applicant has the responsibility to advise DOEE in writing of this change in material conditions. Another example of change in material conditions that could result in the loss of eligibility would be the loss of the Applicant’s tax-exempt status.

An informational meeting/conference call and opportunity for question and answers will be held on June 19, 2018 from 12:00 pm to 1:00 pm at DOEE headquarters located at:

1200 First Street, NE
5th Floor
Washington, DC 20002

The conference call number is 1-877-991-2481 and conference access code is 8100841.

1.7 Definitions

District - The District of Columbia.

Grantee - The person provided a grant by the District, including a sub-grantee.

Person - A natural person or a legal entity, including a partnership, firm, association, joint venture, public or private corporation, trust, estate, commission, board, public or private institution, cooperative, the District government and its agencies, and the federal government and its agencies.

Writing - A tangible or electronic record of a communication or representation, including handwriting, typewriting, printing, photostat, fax, photography, word processing computer output, and e-mail. A "signed" writing includes an electronic symbol or process attached to, or logically associated with a writing, and executed or adopted by a person with the intent to sign the writing.

1.8 Permissible Use of Grant Funds

A Grantee may use grant funds only for allowable grant project expenditures. Grant funds related to work performed will be provided on a reimbursement basis, except that an advance of funds may be provided for grant administration expenses in limited circumstances for good cause approved by DOEE at its sole discretion.

1.9 Grant Monitoring

In its sole discretion, DOEE may use several methods to monitor the grant, including site visits, periodic financial reports and the collection of performance data. Each grant is subject to audit.

1.10 General Terms and Conditions

Appendix 1, "General Terms and Conditions" is incorporated by reference in this RFA. Applicants and Grantees must comply with any and all applicable terms and conditions outlined in Appendix 1.

1.11 RFA Conditions - Promises, Certifications, Assertions, and Assurances

Appendix 2, "Applicant's Promises, Certifications, and Assurances" ("PCA"), is incorporated by reference in this RFA.

1.12 DOEE's Authority to Make Grants

DOEE has grant-making authority under:

- The Renewable Energy Portfolio Standard Act of 2004 (D.C. Law 15-340, D.C. Official Code §§ 34-1431-40), including § 34-1436(b) and (c)
- The Water Pollution Control Act of 1984, effective March 16, 1985, as amended, (D.C. Law 5-188; D.C. Official Code § 8-103.01 *et seq.*);
- The District Department of the Environment Establishment Act of 2005, effective February 15, 2006, as amended, (D.C. Law 16-51, D.C. Official Code § 8-151.01 *et seq.*);
- The Comprehensive Stormwater Management Enhancement Amendment Act of 2008, effective March 25, 2009, (D.C. Law 17-371; D.C. Official Code § 8-152.01 *et seq.*); and
- Other applicable laws and regulations.

1.13 Conflicts between RFA and Applicable Law

If any requirement of this RFA conflicts with a provision of any applicable law, including a District or federal law or regulation, the applicable legal provision shall control.

SECTION 2. SUBMISSION OF APPLICATION

2.1 RFA Release Date

The release date of this RFA is 6/8/2018.

2.2 Obtaining a Copy of the RFA

A person may obtain a copy of this RFA at doee.dc.gov or by requesting a copy through any of the methods listed in Section 2.6. Please add to any note the heading “RE: RFA 2018-1818-EA.”

2.3 Applications: When, What, and Where

When: All applications must be received at the address below by 4:30 p.m. on 7/9/2018.

Applications will be dated and recorded as “received” pending review by DOEE for completeness. DOEE considers an application to be “filed” only if all the required materials are submitted. Late or incomplete applications will be considered received, not filed.

What: The contents of the Application are specified in Section 3. Each applicant must submit:

Five paper copies of the application; and

One electronic copy.

The Department will not receive faxed copies.

Where: The paper copies must be filed with DOEE at the following address:

District of Columbia Department of Energy and Environment

**RFA – Grants
1200 First Street NE
5th Floor
Washington, DC 20002**

Attn: RFA 2018-1818-EA

Email an electronic copy, formatted as a .pdf file, to: SFDA1818@dc.gov

2.4 Award Announcement

DOEE expects to notify each Applicant in writing of its award status within six to twelve weeks after the application due date.

2.5 Updates and Questions and Answers (Q & A)

Additional information may become available before the application is due. It is the Applicant's responsibility to stay up-to-date on the status and requirements of the grant for which it is applying.

DOEE welcomes questions seeking clarification of matters in this RFA. Questions about the RFA should be sent to SFDA1818@dc.gov with "RE: RFA 2018-1818-EA" in the subject line.

DOEE will publish updates and Questions and Answers (Q&A) regarding the RFA at doee.dc.gov. DOEE will also create an email list to send updates and information regarding the RFA. A person can be put on the email list by immediately emailing SFDA1818@dc.gov with the subject line "RE: RFA 2018-1818-EA – Add me to the email list."

DOEE will provide the information to those on the email list at the same time the information is uploaded to the DOEE website. Paper copy updates will be available for pickup at DOEE's offices by appointment. DOEE will not mail out updates or Q&A materials.

The cut-off date for receipt of any questions is one week prior to the application deadline.

2.6 DOEE Contacts

DOEE can be contacted about this RFA (use the RFA's short name and number whenever possible) by:

- (a) **Emailing** SFDA1818@dc.gov with "RE: RFA 2018-1818-EA" in the subject line;
- (b) **In person** by making an appointment with (Sharon Wise at (202) 430-0156 and mention this RFA by name); or
- (c) **Write** DOEE at 1200 First Street NE, 5th Floor, Washington, DC 20002, Attention: Sharon Wise RE: RFA 2018-1818-EA on the envelope.

SECTION 3. APPLICATION CONTENT

3.1 Format

Proposals must be formatted as follows:

- (a) Use plain, white, 8 ½” x 11” recycled paper with one-inch margins.
- (b) Applications should be double-sided to the extent possible;
- (c) Limit each project description to 10 double-spaced pages. Budget tables, flowcharts, photographs, the work plan, and other supporting documentation may be attached in addition to the project description
- (d) Staple the application in the top left-hand corner. Do not use a plastic cover or other form of binding.

3.2 Proposal Content

DOEE intends to fund a project that will benefit the environment, and, in particular, the environment of the District. The proposal should use the following format and explain, in increasing levels of detail, how the Applicant will accomplish this.

(Note: Before drafting the proposal, please read the project description very carefully to see if there are restrictions for the DOEE grant. For instance, certain activities might be required to take place in the District or the scoring might give extra points to labor sourced in the District.)

(a) Cover Sheet

Include a cover sheet in the format specified in Appendix 3. Make certain that the funding amount requested on the cover sheet matches total amount requested in your budget and budget narrative.

(b) Project Summary

Provide a brief one paragraph summary that explains the project. This summary is not part of the 10-page proposal limit.

(c) Project Description

Organize this 10-page section of your application in accordance with the scoring rubric of section 7 of this RFA. As an exposition to the specific line items in the scoring rubric, state the following at the start of the proposal:

(1) Purpose and Objectives

State how this project will benefit the environment and the specific objectives this project will achieve.

(2) Target Audience

Identify the target audience. Who will this project engage? Who will benefit from the project?

(3) Project Outcomes, Outputs, and Activities

The proposal should connect the funded activities to quantifiable outputs and ultimately desired outcomes. This enables reviewers to evaluate what the proposed project will achieve if funded.

Activities are undertaken to achieve the outputs and outcomes. For example, a proposal could request funding to support a tree-planting activity in a city. This activity will yield a quantifiable output.

An *output* is a short-term result achieved as a result of an activity. For example, at the end of the project period, after several sessions of tree-planting, X number of trees will be in the city. This quantifiable output will yield various project outcomes.

A *project outcome* is a medium to long-term result that occurs and/or continues after the project ends. For example, after several sessions of tree-planting activities, this project yielded an output of X number of trees planted in the city. Medium to long-term outcomes of this project include: beautification of the city, increased environmental awareness of residents, and improved air quality.

(4) Methods

Describe how activities will be accomplished.

(5) Measurement of Project Success

Provide quantifiable measurements. For example, a tree planting project might measure the number and kinds of trees planted. A trash removal project might measure the pounds of trash removed. A stormwater project might measure the amount of stormwater captured.

(6) Project Budget.

You must submit a numeric budget and a separate budget narrative as part of your application package. For the numeric budget, DOEE strongly urges applicants to use the budget template format provided (Appendix 4). The budget narrative must explain and justify every line item in

the numeric budget. The explanation should be thorough enough to allow a reviewer to understand why expenditure levels were chosen and how the line item amounts were derived. For example: “personnel will be paid \$xx per hour times xx hours.”

If the Applicant seeks an advance payment, it must request advance payment in its proposal and explain why an advance payment is requested. See Section 6.2.

Resources provided by the applicant should appear in the column titled “Non-DOEE Match,” meaning the Applicant intends to provide the indicated resources (i.e., the “match,” and that the resources do not come from DOEE). Entries in this column could include both dollars and the value of the in-kind contributions. For example, in-kind contributions can include staff time, volunteer services, already-paid licensing fees, materials, supplies, and the use of equipment or real estate.

Volunteer hours provided to a grantee or sub-grantee must be valued at rates consistent with those the Applicant’s organization ordinarily pays for similar work, including salary and fringes. If the grantee or a sub-grantee does not have employees performing similar work, the rates must be valued the same as rates ordinarily paid by employers in the same labor market for similar work.

The Applicant must verify that all costs in the budget are allowable.

Typical allowable costs are:

1. Rental of office space, some vehicles, and some equipment;
2. Employee salaries and benefits;
3. Contractor labor, including professional services;
4. Accounting and bookkeeping services;
5. Communications, including telephone and data services;
6. Printing, reproduction, including signage;
7. Materials and supplies;
8. Computers and printers;
9. Small tools;
10. Some field equipment, typically below \$5,000 in value;
11. Postage and shipping;
12. Necessary travel, meals and lodging; and
13. Insurance.

Non-Allowable costs include:

1. Most major equipment, like vehicles;
2. Lobbying, including salaries and overheads and out-of-pocket expenses;
3. Entertainment;
4. Interest payments on loans;

5. Most food; and
6. Land purchases.

DOEE will require documentation for grant payments, and the entire grant will be subject to audit.

(d) Applicant.

(1) Organization.

Describe the organization's history, mission, and current or past projects that demonstrate the organization's capacity to achieve the project's goals. This section should be limited to one page. To provide further information, the Applicant can reference its website or attach organizational brochure or resume.

(2) Key personnel.

Identify the key team members for the project and provide brief biographies or their resumes. The team members can be staff, volunteers or contractors.

(3) Past performance on District Grants/Contracts.

Identify District agencies from which the Applicant has received funding as a contractor, grantee, or partner in the past five years and provide specific information including:

- The grant(s) or contract(s) title;
- The District agency/agencies;
- The grant number(s), contract number(s), or other identifier(s);
- The amount(s) paid; and
- What was accomplished as a result of the funding(s).

Briefly describe any disputes, investigations, or audits related to any of these District grants or contracts, grants, or partnerships in the past five years.

(4) Partners.

Sometimes partnerships can improve the success of a project. These partnerships might be with government agencies, nongovernmental organizations (NGOs), companies, or individuals. If a partner is to be involved in the project, the Applicant must describe the partner's involvement

and resource commitments. The proposal must identify and attach a letter of support on the partner's letterhead, signed by an authorized official if the partner is a government agency, NGO, or business entity.

In lieu of a letter, an Applicant may attach an email from the partner (or an authorized official if the partner is a government agency, NGO, or business entity) that states support of the project and identifies the partner's name, address, website, and a contact name, telephone number, and email address.

For the following types of partners, provide the documentation indicated.

i. District of Columbia Public Schools

If the Applicant will work with the District of Columbia Public Schools (DCPS), it must include a letter of support from the principal of each school with which it will work, and, if available, from each participating teacher. Teachers and principals may send a joint letter.

ii. Property Owner

If the Applicant will work on public land, it must submit a letter of support from the managing agency. Similarly, if the Applicant is to work on private land, it must submit a letter of support from each property owner. If the project includes construction or installation, the letter must acknowledge that the property owner will be responsible (either directly or through an agreement with another entity) for project maintenance.

iii. Partnering Organization

If the Applicant has identified a project partner, it must include a letter of intent from the collaborating organization/s, agreeing to participate in the proposed project. The letter should demonstrate that the partnering organization understands the project presented for funding and the activities and/or services that the partner will provide.

iv. National Park Service

Projects that would be carried out on National Park Service (NPS) property will require NPS permission. Sometimes the paperwork supporting such permission takes extra time to complete. DOEE will accept more informal statements generated by responsible NPS officials, including emails.

3.3 Work Plan

The application must include a proposed work plan that describes the timeline for project implementation.

3.4 Required Documents

Each of the following documents must be filed as part of the proposal package. If the document is not in this filing, DOEE may classify the grant application as “received” but not “filed,” as specified in Section 2.3. However, if a government agency must issue a required document, and the Applicant has requested the document but not received it, DOEE may accept a copy of the Applicant’s request to the agency for the purpose of deeming the Application “filed.”

(a) Certificate of Good Standing

Each Applicant must submit a current Certificate of Good Standing from the District Department of Consumer and Regulatory Affairs. DOEE requires that the submitted Certificate of Good Standing reflect a date within a six-month period immediately preceding the application’s submission.

(b) Promises, Certifications, Assertions, and Assurances

Each Applicant must sign and submit the “Promises, Certifications, Assertions, and Assurances” (“PCA”) in Appendix 2. Signing the PCA is a condition of eligibility for this grant. If the Applicant is not prepared to sign the PCA, it should not apply for a grant. Compliance with the promises, certifications, and assurances in the PCA is a continuing condition of eligibility for this grant.

The PCA must be signed by the Applicant or, if the Applicant is an organization, by a duly authorized officer of the organization.

The PCA also includes a sworn statement verifying that the Applicant is not in arrears (i.e. is “current”) on all obligations outstanding to the District, including all District agencies. The Applicant must be “current” as of the date of the application and the date of a grant award. DOEE requires, as a condition of continuing eligibility, that a grantee stay current on such obligations during the period of the grant.

(c) IRS W-9 Tax Form

The Applicant must submit a current completed W-9 form prepared for the U.S. Internal Revenue Service (IRS). DOEE defines “current” to mean that the document was completed within the same calendar year as that of the application date.

(d) Tax Exemption Affirmation Letter

The tax exemption affirmation letter is the IRS’s determination letter of non-profit status. If this letter is not available, then the Applicant should provide its most recent IRS Form 990 tax return, if one was submitted. If no return has yet been filed, the organization can submit its application

for tax-exempt status. If the group has a supporting organization with an IRS tax-exempt status determination, then that organization's tax exemption affirmation letter should also be submitted.

If there is no IRS tax exemption affirmation letter because the organization is a religious organization, then the Applicant may submit the best evidence it can of its status. Examples of potential best evidence for this purpose include, but are not limited to (i) a letter from the leader of the organization verifying that the organization is a religious group; (ii) a letter from the group's board chair or similar official, verifying that the organization is a religious group; (iii) the Applicant's most recently submitted state sales or other tax exemption form, if it exists (Form 164 in the District of Columbia); or (iv) the state's issued tax exemption certificate or card, if it exists. (*See* IRS publication no. 1828, *Tax Guide for Churches and Religious Organizations*.)

(e) Applicant's Current Fiscal Year Budget

The Applicant must submit its full budget, including projected income, for the current fiscal year, using a format at least as detailed as that presented in Appendix 4. Also, the Applicant should submit a comparison of budgeted versus actual income and expenses of the fiscal year to date.

(f) Applicant's Financial Statements

If the Applicant has undergone an audit or financial review, it must provide the most recent audited financial statements or reviews. If audited financial statements or reviews are not available, the Applicant must provide its most recent complete year's unaudited financial statements.

(g) Separation of Duties Policy

The Applicant must state how the organization separates financial transactions and duties among people within the organization in order to prevent fraud or waste. This may be a statement that already exists as a formal policy of the organization, or the Applicant may create the statement for purposes of the application. The applicant should state which of these situations apply.

This statement should:

- Describe how financial transactions are handled and recorded;
- Provide the names and titles of personnel involved in handling money;
- Identify how many signatures the financial institution(s) require on the organization's checks and withdrawal slips; and,
- Address other limits on staff and board members' handling of the organization's money.

(h) System for Award Management (SAM) with federal government

If a project within this RFA is funded wholly or partially by federal funding sources, applicants for that project must be registered in the System for Award Management at www.sam.gov and provide evidence of this registration as part of its application package to DOEE.

SECTION 4. Review Panel and Application Scoring

4.1 Review Panel

This is a competitive grant. The review panel for the RFA will be composed of individuals with knowledge in the areas directly related to the RFA. The review panel will review, score and rank each Applicant's proposal.

The panel will recommend the top scorer for award of the grant.

Review panels vary in size, but typically are made up of three to five people. At least two members of the review panel will be from DOEE staff. Whenever practicable, each panel will include at least one person from outside of DOEE.

4.2 Scoring Criteria

The reviewers score each proposal according to a list of criteria and the points available for each criterion. See section 7 of each project.

The applicant should read the grant description carefully to determine if matching funds or resources are required or if preference points are offered for matching funds.

SECTION 5. GRANTEE DOCUMENT REQUIREMENTS

5.1 Submissions If Applicant Will Receive the Grant

Upon acceptance of a grant award, the Grantee must provide the following documents.

(a) Certificate of Insurance

The Grantee shall submit a certificate of insurance giving evidence of the required coverage outlined in Appendix 1, General Terms and Conditions. DOEE will presume that the budget covers the cost of this required insurance and will not later adjust the grant award for this amount.

(b) Assurance of Continued Truth and Accuracy

Upon acceptance of the grant award the Grantee shall notify DOEE of any changes that may have occurred to its organization since the time of submission of its original application. See also Section 1.6.

SECTION 6. FILING REQUIREMENTS GENERAL PROVISIONS

6.1 Reporting Requirements

The grantee must submit the following reports as a condition of continuing eligibility for funding.

(a) Quarterly Status Reports

DOEE will provide a quarterly status report template with the grant award. These reports, which discuss grant activities for the preceding quarter, will be due on each of the following dates.

Quarter 1 (January - March):	April 15
Quarter 2 (April - June):	July 15
Quarter 3 (July - September):	October 15
Quarter 4 (October - December):	January 15

If a report's due date falls on a weekend or District holiday, the report will be due the next business day.

The report must detail: actions taken in the quarter preceding the report date, highlight outputs achieved, provide a financial update, and describe unforeseen changes to project timetable, staffing, or partnerships, as well as any other changes that may affect project outcomes.

(b) Final Report

DOEE will provide a final report template with the grant award. This report includes quantification by the grantee of the project's outputs and describes the extent to which project outcomes met or will meet the objectives of the funded proposal. The template requires submission of data and analysis of the data.

6.2 Reimbursement of Project Expenditures and Disbursement of Funds

DOEE will not reimburse the Grantee for any work undertaken before DOEE notifies the recipient of the final award of the grant.

DOEE will reimburse the Grantee only for expenditures incurred to perform work under the grant. In limited cases, DOEE may advance funds at the beginning of the grant period for good cause approved by DOEE at its sole discretion. If the Applicant seeks an advance payment, it must request such payment in its proposal and explain why an advance payment is being requested.

DOEE operates on the District's fiscal year, which starts October 1 of a calendar year and ends September 30 of the next calendar year. The grantee may submit a reimbursement request or an

invoice at any time during the fiscal year for work performed within that same fiscal year. Each request/invoice must include supporting documentation.

Reimbursements will be mailed to the address on file for the grantee. DOEE may make electronic payments in lieu of mailing checks. DOEE generally pays grant invoices 30 days after DOEE receives them.

DOEE will withhold the final 10% invoiced under a grant until all required activities have been completed, including receipt of the final report.

SECTION 7. PROJECTS PROPOSED FOR GRANT FUNDING

7.1 Summary: Project Title and Available Funds

Solar for All Documentary Project

Introduction

The Renewable Portfolio Standard Expansion Amendment Act of 2016 (the Act), effective October 8, 2016 (D.C. Law 21-154; 63 DCR 10138), established the District of Columbia’s Solar for All Program. The intent of the Act is to expand the District’s solar capacity, increase the amount of solar generated within the District, and provide the benefits of locally-generated solar energy to low-income households, small businesses, nonprofits, and seniors.

SFA’s specific targets are to provide the benefits of solar energy to 100,000 low-income households. The objective is to reduce their energy bills by 50% by 2032. DOEE awarded grants to private entities and partnered with District agencies to deploy solar across the District. The various SFA projects are summarized below in Tables 1 and 2.

Table 1: Solar for All Innovation and Expansion Grants

Grantee	Project Description
Community Power Network (CPN) - DC SUN is a project of Community Power Network	This grant funds CPN’s Low-Income Solar Co-op Program, which will bring low-income residents together in a group or solar co-op, to provide more affordable bulk procurement of solar installations. CPN will pay for the full installation of panels on the homes of low-income residents. Low-income homeowners will receive all the associated financial benefits of solar, at no cost. CPN plans to install 750 kW, serving up to 231 households.

Groundswell, Inc.	<p>This grant funds Groundswell’s installation of solar panels on six houses of worship in Wards 4, 7, and 8, which will result in free, 20-year community solar subscriptions for low-income households. Groundswell will provide local employment and apprenticeship opportunities, and solar jobs skills training. Groundswell plans to install 366 kW, serving up to 122 households.</p>
New Partners Community Solar Corp. (formed by Nixon Peabody LLP)	<p>This grant funds New Partners Community Solar Corp.’s installation of solar panels on 15-25 commercial, nonprofit, and apartment rooftops, resulting in free, 25-year community solar subscriptions for low-income households. New Partners Community Solar Corp. plans to install 1 MW, serving at least 325 households.</p>
Urban Energy Advisors (DBA Urban Ingenuity) in partnership with NHT Enterprise	<p>This grant funds Urban Energy Advisors’ installation of solar energy systems on affordable, multifamily buildings. Urban Energy Advisors plans to install 1 MW, serving up to 402 households.</p>
PEER Consultants, P.C.	<p>This grant funds PEER Consultants, P.C.’s installation of solar panels on affordable, multifamily buildings, resulting in 15-years of free solar energy benefits for low-income households. The grantee will also educate building owners on how their rooftops could be used for solar generation and other environmental measures, including stormwater retention and methods for reducing urban heat island effect. PEER Consultants, P.C. plans to install 500 kW, serving 100 low-income households.</p>
Neighborhood Solar Equity, LLC (collaboration between Community Renewable Energy, Root + Branch, and Kelly Electric)	<p>This grant funds Neighborhood Solar Equity, LLC’s installation of solar energy systems on several buildings at a local university. Electricity will be provided to the university. SREC revenue from the project will benefit low-income residents for 15 years. Neighborhood Solar Equity, LLC plans to install 595 kW, serving up to 100 households.</p>
Open Market ESCO LLC (the energy services division of Winn Companies)	<p>This grant provided funding for Open Market ESCO LLC’s installation of solar panels on 4 roofs of Atlantic Terrace, a 195-unit affordable multifamily property in Ward 8, resulting in free, 15-year community solar subscriptions for low-income residents. Open Market ESCO LLC will also provide education to low-income residents regarding the benefits of solar. Solar for All</p>

	supported the installation of 548 kW, serving the 195 households residing at Atlantic Terrace.
Ethos Strategic Consulting, LLC	This grant funds Ethos Strategic Consulting, LLC’s installation of solar canopies over surface parking lots at several affordable housing properties. The benefits from the electricity generated in this community solar project will be provided in the form of direct payments to the low-income residents of the adjacent properties for 25 years. Ethos Strategic Consulting, LLC plans to install 1 MW, serving up to 350 households.
Community Preservation and Development Corporation (CPDC)	This grant funds CPDC’s installation of solar panels on the rooftops of 14 multifamily properties owned by CPDC. The proceeds from the electricity generated will reduce operating costs for CPDC. CPDC will use these cost savings to invest in building upgrades, new amenities, and resident services that benefit the residents of these properties. CPDC plans to install 1 MW, serving 2,800 low-income households.

Table 2: Solar for All Interagency Partnerships

Project	Project Description
Solar Works DC (DOES)	DOEE and the Department of Employment Services (DOES) have partnered to develop Solar Works DC, a low-income solar installation and job training program. In addition to preparing District residents to enter careers in solar and related industries, Solar Works DC reduces energy costs for qualified low-income District homeowners by installing solar systems on their homes.
Department of General Service (DGS)	DOEE and DGS have partnered to install a community solar system at a brownfield in Ward 8 to serve low-income households, and to develop a pilot project to test different battery storage solutions.
DC Public Library (DCPL)	DOEE and DCPL have partnered to procure and install a 50 kW solar system, coupled with an energy storage system, at a newly constructed DC Public Library.
DC Housing Authority (DCHA)	DOEE provided funding to DCHA to support roof repair, roof replacement, solar installation and battery storage installation at DCHA’s housing properties.
Low-Income Energy Efficiency and Solar-Ready Roof Demonstration (DCHA)	DOEE provided funding to develop a demonstration project at Garfield Terrace (a DC Housing Authority property) to pair energy efficiency measures with solar, through the federal Weatherization Assistance Program.

Project Period

Assuming availability of funds and, when required, annual budget authorization, the project period will start in Fiscal Year (FY) 2018 (ending September 30, 2018). It is anticipated that the project will continue into FY 2019, with a final deadline of September 30, 2019. This period can be extended and additional funding provided, depending upon the performance of the Grantee and the availability of funds.

Available Funding

DOEE has \$70,000 available for this project. An applicant may seek matching funding. It is anticipated that only one award will be made.

7.2 Project Description

The grantee selected to conduct the documentary through this RFA will interview points of contact and managers of SFA projects currently in progress, to understand their experience and collect compelling stories related to the implementation of their SFA projects. Using this information, the grantee will create a series of five brief (five to ten minute) high quality documentaries (“webisodes”) that are able to also function together as one longer documentary (thirty to fifty minutes). The individual documentaries will largely be used on DOEE’s website and social media. The primary target audience of the documentary is the general public.

DOEE anticipates grant proposals that describe creative, cost-effective ways to use the project’s extra footage. DOEE will own the intellectual property that the grant funds, with an unrestricted, non-exclusive license for non-commercial purposes, provided for the grantee.

As part of this RFA, applicants will propose how they will creatively document the SFA program. Since the SFA program is relatively new, applicants will focus on early efforts of SFA projects. Major accomplishments should also be documented as projects are implemented and completed. The documentary should include the story of persons who have benefitted from the SFA. It should also document the experiences of the SFA grantees, project managers and program participants as they overcame the barriers to solar deployment in the District.

DOEE seeks entities with demonstrated documentary production skills. All products delivered by the end of the grant period should be high quality footage that clearly explains the complex, technical information related to SFA in a narrative compelling to the general public.

The applicant’s proposed work plan should address pre-production, including research and background work, production, and post-production activities.

7.3 Project Outcomes

District residents will have a greater awareness of the benefits and goals of the SFA program, and the solutions to the barriers of solar deployment in the District.

Project Outputs

The final deliverable is a series of five brief (five to ten minute) high quality documentaries (“webisodes”) that are able to also function together in one longer documentary (thirty to fifty-minutes).

Deliverables

Grantee will deliver:

- 1) Draft documentary story plan;
- 2) Final documentary story plan;
- 3) Interviews with SFA grantees;
- 4) Five final production quality webisodes that will become one documentary film
- 5) Budgets and timelines;
- 6) Quarterly progress reports; and a
- 7) Final report.

Scoring Criteria

The applications received will be scored against the following criteria. Organizations, agencies, institutions, and enterprises located within the District will receive five additional points to an application’s total point score, as detailed in Appendix 5 of the RFA.

Scoring Criteria	Points
Demonstrates relevant education/training/significant work experience in the video/film industry and visual storytelling.	15
Demonstrates interviewing skills and experience engaging with low-income and diverse communities.	15
Examples of past production work are high quality and include impacts on low-income households and/or diverse communities.	20
Possesses strong management and communication skills that will lead the project, and demonstrate the ability to coordinate participants.	10
Provides a creative approach that is innovative and grounded in the goals of the Solar for All Program.	15
Proposes a detailed, cost-effective budget outlining the reasonable costs associated with this grant.	10
Presents leveraged or matching funds.	5
Submits a clear budget narrative justifying the costs in the budget. This justification should include a full cost breakdown of each line item in the numeric budget.	10
Located within the District of Columbia	5

SECTION 8. CHECKLIST FOR APPLICANTS

<p>Instructions for applicants: Ensure that the answers to all of the questions below are answered. In the column to the right, indicate Yes, No, or NA for not applicable. Include this completed document with application submission.</p>		
1.	Is the cover sheet (appendix 3) completed and signed – and included as part of the application?	
2.	Is a Table of Contents included in the application?	
3.	Is the applying organization eligible for funding from DOEE according to section 1.6 of the RFA?	
4.	Is the proposal formatted in accordance with section 3.1 of the RFA?	
5.	Does the proposal include a project description and all of the information required of the scoring rubric outlined in section 7 of the RFA?	
6.	Is a numeric budget, and budget narrative justifying each line item, included in the application?	
7.	Do the line items in the proposal budget consider the allowable and non-allowable costs in section 3.2 of the RFA?	
8.	Does the application package include the first page and signed last page of the DOEE Promises, Certifications, Assertions, and Assurances?	
9.	Does the application package include a Certificate of Good Standing that reflects a date within 6 months of the deadline date?	
10.	Does the application package include IRS W-9 Tax Form?	
11.	Does the application package include a Tax Exemption Affirmation Letter?	
12.	Does the application package include the applicant’s current fiscal year budget?	

13.	Does the application package include the applicant's most recent audited financial statements?	
14.	Does the application package include a Separation of Duties Policy as described in section 3.4.g. of the RFA?	
15.	Is the applicant registered in the System for Award Management (SAM)?	
16.	If applicable, does the application package include letters of support from other entities?	
17.	If applicable, does the application include resumes of key personnel mentioned in the proposal?	

APPENDICES

Appendix 1 – General Terms and Conditions

Appendix 2 – Promises, Certifications, Assertions, and Assurances

Appendix 3 – Cover Sheet

Appendix 4 – Example of Grant Budget

Appendix 5 – Points for Local Entities