



AGENDA

BEPS & Benchmarking Overview

DCSEU

DCRA

Key Takeaways from Working Groups

Collaboration & Discussion

SUSTAINABLE DC VISION



Make DC the healthiest, greenest, most livable city in the country for all District residents.

GOALS: 2032



ADAPT TO CLIMATE CHANGE

CLIMATE READY BUILDINGS

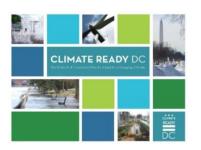
CUT ENERGY USE 50%

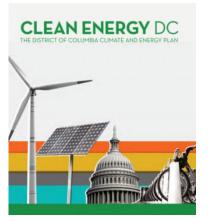
50% RENEWABLE ENERGY

NET ZERO NEW BUILDINGS

NET ZERO RETROFITS

CUT GHG EMISSIONS 50%

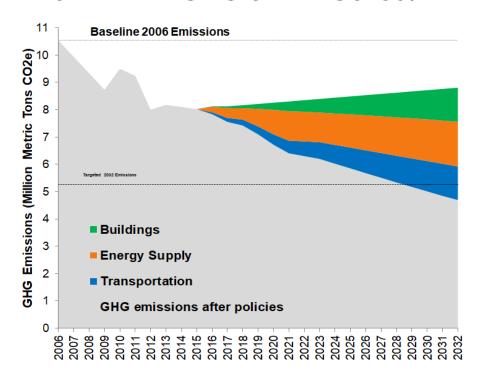




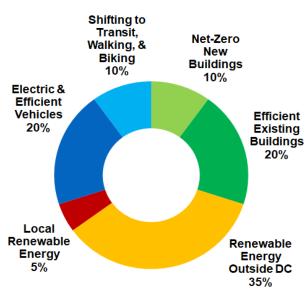
Mayor Bowser Commitment to ZERO Carbon by 2050



ESTIMATED GHG SAVINGS: 56%



RELATIVE IMPACT OF ACTION AREAS





CLEAN ENERGY DC MEANS....



CLEAN ENERGY DC OMNIBUS ACT OF 2018

New Buildings

Adopt a Net Zero Energy building code by 2026

Existing Buildings

Improve the performance of existing buildings by implementing a Building Energy Performance Standard

100% Renewable Electricity

Require 100% renewable electricity by 2032, and 10% from local solar by 2041

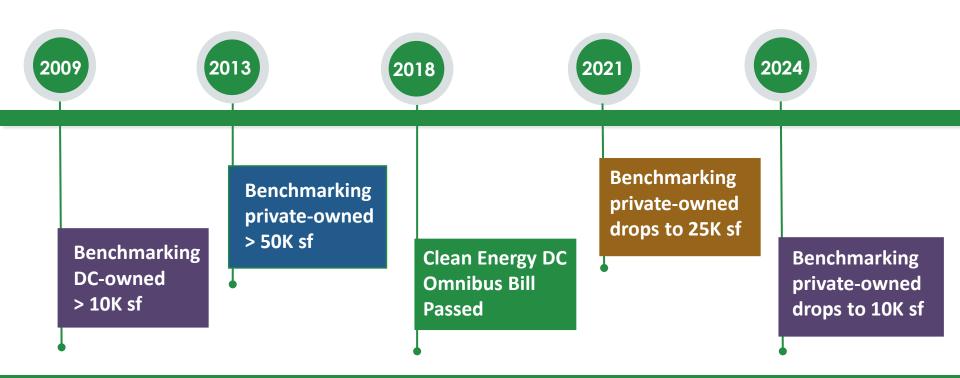


BENCHMARKING 101

- Clean and Affordable Energy Act of 2008 requires all private buildings >50,000 square feet to report their annual energy and water use for public disclosure
- Requires all District-owned buildings >10,000 square feet to report their annual energy and water use
- Annual reporting deadline is April 1 of each year
- □ Failure to meet the reporting requirements results in a fine of up to \$100/day for every day that buildings are not in compliance

BENCHMARKING CHANGES

Third Party Verification Now Required Every Three Years. Starts with 2019 submission.

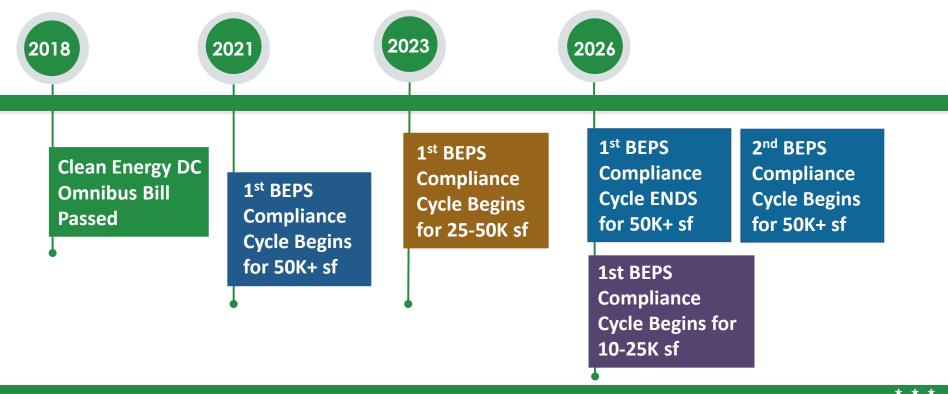


BUILDING ENERGY PERFORMANCE STANDARD

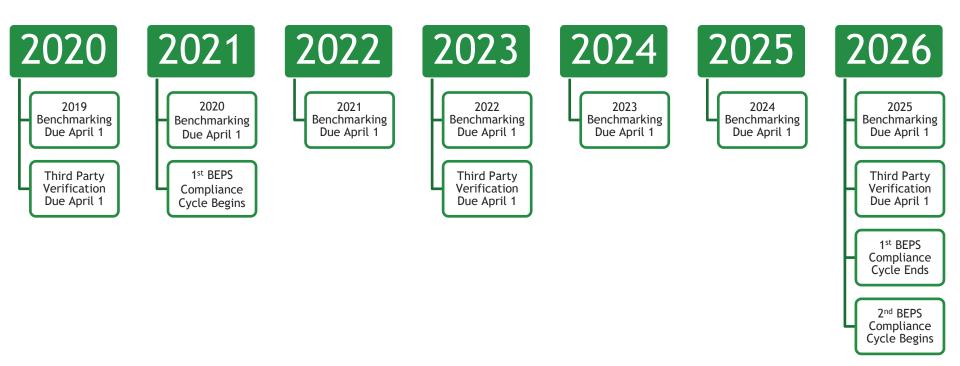
- DOEE must establish a minimum threshold for energy performance will be "at least" the local median ENERGY STAR score by property type (or equivalent)
- □ Benchmarking data will need third-party verification every 3 years
- □ DOEE determines enforcement rules for compliance
- □ 5-year compliance cycles 1st cycle begins Jan. 2021
- □ Compliance paths for bldgs. below minimum:
 - □ Performance: Reduce energy usage 20%
 - □ Prescriptive: Implement cost-effective energy efficiency measures
 - Other as determined by DOEE



BEPS COMPLIANCE CYCLES



EXAMPLE TIMELINE: >50K sf Building



CLEAN ENERGY DC ACT: NEW PROGRAMS & FUNDING

Increased revenue & expanded uses for the **Sustainable Energy Trust Fund (SETF):** \$20-22 million in Fiscal Years 2020-2022

- \$70 million over 6 years to DC Green Bank
- \$3 million beginning in FY2022 to support affordable housing compliance with BEPS
- 30% of the increase (~\$7million) in SETF to benefit low-income residents; support workforce development initiatives and the Sustainable Energy Infrastructure Capacity Building & Pipeline Program

Allows gas and electric utilities to apply to PSC to offer energy efficiency and demand reduction programs



DC GREEN BUILDINGS INCENTIVES ALIGNMENT



- SPECIAL TAX ASSESSMENT
- CASH-FLOW POSITIVE



- COMMUNITY SOLAR
- LMI BENEFITS



- REBATES AND INCENTIVES
- TECHNICAL ASSISTANCE



- CREDIT ENHANCEMENTS
- LOANS AND INVESTMENTS

DC PROPERTY ASSESSED CLEAN ENERGY (PACE)

- Zero Dollars Out-of-Pocket: PACE provides property owners with up to 100% financing for energy and water upgrades at long (15 - 20 year) terms
- NOI Positive: Owners realize savings immediately, and use those savings to pay back the cost of the measures through a special assessment that is placed on the property
- Off-Balance Sheet: Extend the capital budget and finance comprehensive projects with potentially offbalance sheet financing – PACE is not conventional debt







DC PACE PROJECT TYPES







Institutional



Multifamily



Industrial

Properties

- Most commercial properties in the District of Columbia (many MD counties too)
- Both for profit and tax-exempt properties are eligible
- Stand alone/part of larger capital stack
- Must be current on taxes
- Not owned by govt. (but ground lease may be okay)

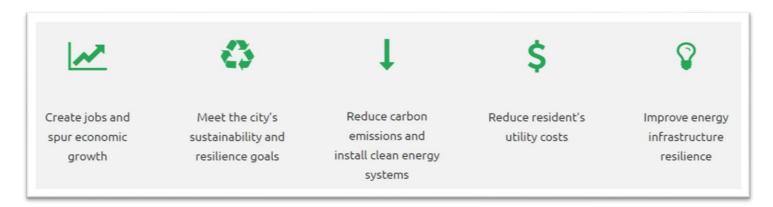
Measures

- Almost anything tied to an energy or water saving
- Large multi-measure retrofits
- Single-measure like solar panels, boiler replacements, etc.
- Clean energy improvements
- Energy efficiency upgrades (HVAC, lighting, envelope, controls, etc.)
- Water conservation measures
- Rehab or new construction

DC GREEN BANK

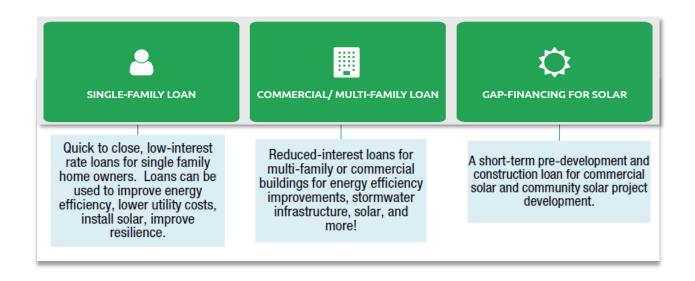
DC Green Bank will accelerate the deployment of clean energy, energy efficiency, and resilient design, while **leveraging private investment**.

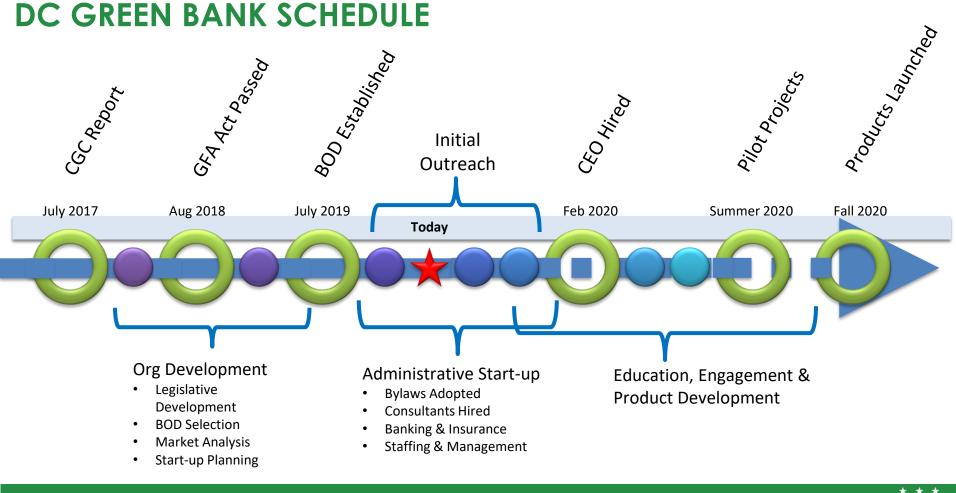




DC GREEN BANK PLANNED FINANCIAL PRODUCTS







HIGH PERFORMANCE BUILDING HUB

DOEE is working with IMT and partners to design a hub to support YOU through this transition by creating a platform for collaboration, innovation, capacity building, training, and technical assistance.

More than 2,700 buildings impacted by BEPS!

- > 916 buildings over 50k sf
- > 561 buildings 25-50k sf
- > 1,269 buildings 10-25k sf

In Consideration:

- Training in high-performance building design and construction techniques
- Support for high efficiency projects
- Direct technical assistance
- Targeted research and resource development
- Market support and development
- Opportunities for knowledge exchange and collaboration



BEPS Vendor Education Session October 23, 2019



What Is the DC Sustainable Energy Utility (DCSEU)?

Clean & Affordable Energy Act (2008)



- Ratepayer-funded, privately operated
- Performance-based contract administered by Department of Energy and Environment (DOEE)
- Designed to help District households, businesses, and institutions save energy and money through energy efficiency and renewable energy programs

DCSEU Goals



DCSEU's Commercial Offerings

- Prescriptive Rebates and Custom Incentives
 - New Construction/Major Renovation
 - Market Opportunity end of life equipment replacement
 - Retrofit before end of life equipment replacement
 - Pay for Performance multi-measure, behavioral, and/or operational changes
- No-Cost Technical Assistance
- Workforce Development

Prescriptive Rebates and Custom Incentive Measures

	Product Category	Prescriptive Rebates	Custom Projects
Lighting	Interior LEDs	•	
	Exterior LEDs	•	
	Controls	•	
	Boiler Projects		•
	Hot Water Heaters		•
	Steam Systems		•
Heating and	Steam Trap Replacement		•
Ventilation	Variable Frequency Drives (VFDs)	•	•
	Demand Control Ventilation		•
	Chillers		•
	Heat Pumps		•
Pay for Performance	Recommissioning and Retro-commissioning		•
	Advanced Building Controls		•
	Energy Management Information Systems		•
Refrigeration and Food Service	Walk-in refrigerators and freezers	•	
	ECM Motors for Walk-in coolers and freezers		
	Food Service Equipment	•	•
Other	New Construction Projects		•
	Complex, Multi-measure projects		•
	Renewables		•
	Net Zero Building Projects		•

No-Cost Technical Support

IDENTIFYING OPPORTUNITIES

Site walkthroughs

Capital planning assistance

No-cost technical assistance

Interval data analysis

Peer-to-peer information exchange

New technology seminars

FINDING SOLUTIONS

Project planning & prioritization

Unbiased review of vendor quotes

Data logging baseline energy usage

Guidance on operations and maintenance adjustments

PROJECT ANALYSIS

Cash flow and ROI analysis

Post-installation data logging

Project savings regression analysis

CALCULATING IMPACT

Demonstrating value to decision makers

Analysis of reduced operations and maintenance costs

Increased comfort and employee performance

Guidance on PR and marketing opportunities

Typical Custom Incentive Process

- 1. Provide DCSEU with SOW, and project related documents (project dependent)
- 2. DCSEU engineer calculates or verifies estimated energy savings
- 3. DCSEU provides Incentive Agreement (customer signature required)
- 4. DCSEU conducts visual inspection
- 5. Check mailed within 4 6 weeks

DCSEU's Workforce Development Program

- Twice a year, the DCSEU connects District residents with 6 month green externships working
 with local contractors and other organizations to discover new careers in energy efficiency and
 sustainability
- During the program Externs receive:
 - Competitive Hourly salary
 - Job skills development
 - On-the-job training
 - Nationally recognized certifications at no cost to the extern
 - Direct work experience with contractors
 - Weekly training on energy efficiency topics and soft skills training at DCSEU offices
 - Job placement assistance
- Host Sites/Mentors play a key role in the hiring, training, and graduation at little to no cost to their company



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Department of Consumer and Regulatory Affairs

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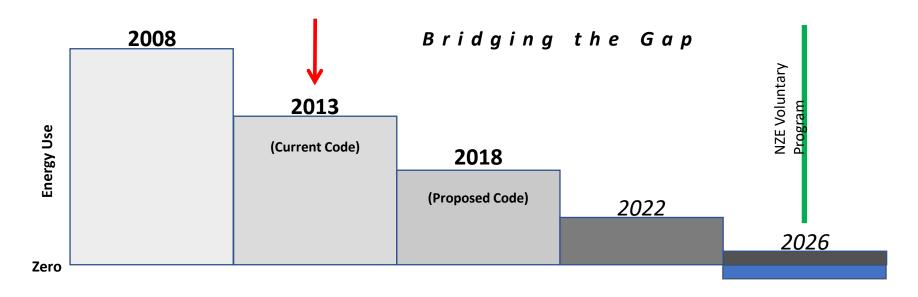




DCRA VISION 20/20 A DIGITAL TRANSFORMATION FOR THE DISTRICT OF COLUMBIA

"City services have a critical role in building sustainable communities and businesses. In an on-demand economy, customers are growing more accustomed to the delivery of efficient service at the touch of a button," said Acting Director Ernest Chrappah. "Whether you are a resident, business or nonprofit organization, our primary goal is to deliver value for our customers and adapt to their needs."

THE PATH TO NET-ZERO ENERGY BUILDINGS



Net-Zero Energy Code requirements per Clean Energy DC Plan & Sustainable DC 2.0

2026 Net-Zero Commercial Energy Code / 2022 Net-Zero Residential Energy Code

DCRA is working with project teams interested in being early NZE adopters



Building

- 1. Brick pointing
- 2. Caulking, patching and plaster repair of non-rated assemblies.
- 3. Installation of window screens and storm windows.
- 4. Repair in kind of existing fences.
- 5. Painting other than fire-retardant paint.
- 6. Papering, tiling, carpeting, floor covering, cabinets, countertops and similar finish work.
- 7. Replacement in kind of one of the items listed hereafter. For the purpose of this section,
- —replacement in kind||, means replacement with a feature of like material that replicates the existing feature in proportion, appearance, texture, design, detail and dimensions.
 - 7.1. Roofing and coping.
 - 7.2. Siding.
 - 7.3. Gutters and downspouts and fascia.
 - 7.4. Private sidewalks and driveways.
 - 7.5. Patios
 - 7.6. Non-rated suspended ceiling tile.
 - 7.7. Not more than 160 square feet (14.9 m2) of gypsum board excluding installation of fire-rated gypsum wall board or shaft liner.



Building (cont.)

- 8. A single garden storage shed that does not exceed 50 square feet (4.65 m²) in area, is less than ten feet (3048 mm) in overall height, is an accessory structure to a building of Use Group R-3 or to a building under the jurisdiction of the Residential Code, and is erected on a lot with no other exempted storage shed.
- 9. Prefabricated pools, accessory to a Use Group R-3 occupancy, or accessory to buildings under the jurisdiction of the Residential Code, which are less than 24 inches (610 mm) deep, do not exceed 1000 gallons (3785.41L), are installed entirely above ground and are not designed or manufactured to be connected to a circulation system.
- 10. Retaining walls that are not over four feet (1219 mm) in height, measured from
- 11. Shade cloth structures constructed for nursery or agricultural purposes, not including service systems.
- 12. Swings and other playground equipment accessory to one- and two-family dwellings.
- 13. Movable fixtures, cases, racks, counters and partitions not over five feet nine inches (1753 mm) in height



Electrical

- 1. Repair portable electrical equipment.
- 2. Repair lighting fixtures.
- 3. Repair or replace ballasts, sockets, receptacles, or snap switches.
- 4. Minor repair work, including the replacement of lamps or the connection of approved portable electrical equipment to approved permanently installed receptacles, and other minor repairs at existing outlets.
- 5. Electrical equipment used for radio and television transmissions; however, a permit is required for equipment and wiring for a power supply and the installations of towers and antennas.
- 6. Listed cord-and-plug connected temporary decorative lighting.
- 7. Reinstallation of plug receptacles but not the outlets thereof.
- 8. Replacement of branch circuit overcurrent devices of the required capacity in the same location.
- 9. Installation of any temporary system required for the testing or servicing of electrical equipment or apparatus.



Gas

- 1. Portable heating, cooking or clothes drying appliances.
- 2. Replacement of any minor part that does not alter approval of equipment or make such equipment unsafe.
- 3. Portable-fuel-cell appliances that are not connected to a fixed piping system and are not interconnected to a power grid.

Mechanical

- 1. Portable heating appliances.
- 2. Portable ventilation appliances.
- 3. Portable cooling units.
- 4. Steam, hot or chilled water piping within any heating or cooling equipment or appliances regulated by the Construction Codes.
- 5. Replacement of any minor part that does not alter approval of equipment or make such equipment unsafe.
- 6. Portable evaporative coolers.
- 7. Self-contained refrigerating systems containing 10 pounds (5 kg) or less of refrigerant or that are actuated by motors of 1 horsepower (746 W) or less.
- 8. Portable-fuel-cell appliances that are not connected to a fixed piping system and are not interconnected to a power grid.



Plumbing:

- 1. The stopping of leaks in drains, water, soil, waste or vent pipe, provided, however, that if any concealed trap, drainage, water, soil, waste or vent pipe becomes defective and it becomes necessary to remove and replace the same with new material, such work shall be considered as new work and a permit shall be obtained and inspection made as provided in the Construction Codes.
- 2. The clearing of stoppages or the repairing of leaks in pipes, valves or fixtures, and the removal and reinstallation of water closets, provided such repairs do not involve or require the replacement or rearrangement of valves, pipes, or fixtures.
- 3. Repair or replacement of water meters performed by DC Water.



Post Card & Trade Permits (DCRA website, DCMR 105.1.1)

Post Card Examples:

Electrical

Replacement or repair of not more than 10
 existing outlets and not more than 10 existing
 lighting fixtures for a residential, commercial or
 industrial project.

Mechanical

 Installation of not more than 1 new air conditioning unit, up to a maximum of 10-tons of equivalent refrigerating effect

Plumbing:

 Replacement of not more than 1 plumbing fixture, on a residential, commercial or industrial project.

Trade Permits:

Electrical

Gas

Mechanical

Plumbing

Elevators and conveying systems

Boilers.



LOOKING AHEAD

- You will NEED DCRA Permits for most any BEPS work
- Think ahead, plan time into schedule for permitting
- Do not purchase equipment or schedule GC start date until you have a permit
- Know what needs what kind of permit
- ALL Permits need inspections, even Post Card Permits
- 2018 DC Codes (2015 ICC): they are coming......2020?
- Project with affected area over 50,000 sf will require DC-GCC CX.

We're partners in this endeavor, you have a question, reach out to us. DCRA, DOEE and DC Government are your resources!





GREEN BUILDING DIVISION

- Plan review and permitting
- Green/energy inspections
- Post-occupancy data & tracking
- Policy & code development
- Solar and other green tech
- Community outreach & education
- Technical assistance to building industry
- Net-Zero energy assistance

green.building@dc.gov





BEPS TIMELINE

To request scorecard data for multiple buildings, send an email to info.benchmark@dc.gov

- 2018 Scorecards just sent out
- BEPS Task Force meetings will commence in December
- Draft Rules ready for public comment mid-2020
- A minimum of 1 round of public comment open for 30 days
- Final rules published in late 2020
- 2019 Scorecards sent out September 2020
- BEP Standard announced around December 2020
- First compliance period starts January 1, 2021



[PROPERTY NAME] [PROPERTY ADDRESS]

Gross Square Feet: [PROPERTY GFA]

Portfolio Manager ID: [PM ID]

[PROPERTY TYPE]

Thank you for benchmarking your building's energy use in 2018. Share this scorecard with your property's decision-makers to understand more about your building's past performance and comparison to similar [PROPERTY TYPE] buildings in Washington, DC. Program offerings from the DC Sustainable Energy Utility (DCSEU) are detailed below to help you improve your building's performance and decrease operating costs.



ENERGY STAR score is a normalized 1-100 scale of a building's energy performance against a national dataset of similar buildings, where higher scores signify better energy performance

When comparing your building's 2018 ENERGY STAR score with similar buildings in the District, your building is currently ranked [RNK] out of [TOT].

[RNK]/[TOT]

From 2017 to 2018, your building's Energy Use Intensity (energy usage per square foot) has decreased by [EUI]%



Save [\$SAVINGS] if you improve your building's performance by 20%

save [\$ SAVINGS]

Kudos! Your property is ranked in the upper half of [PROPERTY TYPE] buildings in the District, and your energy use intensity decreased from 2017 to 2018. Call DCSEU at the number below to get tips on continuous improvement and ensure that your property stays above the upcoming Building Energy Performance Standards (read more at doee.dc.gov/service/beps).





[PROPERTY NAME] [PROPERTY ADDRESS]

Gross Square Feet: [PROPERTY GFA]

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[RNK]/[TOT]

From 2017 to 2018, your building's Energy Use Intensity (energy usage per square foot) has decreased by [EUI]%



Save [\$SAVINGS] if you improve your building's performance by 20%

save [\$ SAVINGS]

Keep Working! Your building saw some efficiency gains from 2017 to 2018, but your building ranks in the lower half of [PROPERTY TYPE] buildings in the District. Call the DCSEU at the number below to find out how to accelerate the good work you're already doing and get your property ready for the upcoming Building Energy Performance Standards (read more at doee.dc.gov/service/beps).





[PROPERTY NAME] [PROPERTY ADDRESS]

Gross Square Feet: [PROPERTY GFA]

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When comparing your building's 2018 ENERGY STAR score with similar buildings in the District, your building is currently ranked [RNK] out of [TOT].

[RNK]/[TOT]

From 2017 to 2018, your building's Energy Use Intensity (energy usage per square foot) has increased by [EU]%



Save [\$SAVINGS] if you improve your building's performance by 20%

save [\$ SAVINGS]

Keep Working! Although your property is ranked in the upper half of [PROPERTY TYPE] buildings in the District, your energy use intensity increased from 2017 to 2018. Call the DCSEU at the number below to get tips on how to keep your property on the right track for the upcoming Building Energy Performance Standards (read more at doee.dc.gov/service/beps).





[PROPERTY NAME]
[PROPERTY ADDRESS]

Gross Square Feet: [PROPERTY GFA]

Portfolio Manager ID: [PM ID]

[PROPERTY TYPE]

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When comparing your building's 2018 ENERGY STAR score with similar buildings in the District, your building is currently ranked [RNK] out of [TOT].

[RNK]/[TOT]

From 2017 to 2018, your building's Energy Use Intensity (energy usage per square foot) has increased by [EUI]%

↑ [EUI]%

Save [\$SAVINGS] if you improve your building's performance by 20%

save [\$ SAVINGS]

Warning! Your property ranks in the lower half of [PROPERTY TYPE] buildings in the District, and your energy use intensity increased from 2017 to 2018. Starting in 2021, you will be required to meet specific Building Energy Performance Standards (read more at doee.dc.gov/service/beps), and you may not be on track to meet those standards. Call DCSEU today for assistance with getting your building on the right track.



WORKING GROUP KEY TAKEAWAYS

- Financing more education is needed on financing options
- Incentives owners need help identifying the right incentives
- Enforcement preferred fines based on square footage and distance from median
- Auditing & Analysis analysis should help assist with long-term planning; looking past the initial 5 years
- Training need two tracks; (1) what is required and (2) how to comply; there is a need for a clearinghouse of options available
- Information everyone wants peer-to-peer sharing and case studies of local success stories

PROPERTY TYPES

Section 301(b)(1)(A): No later than January 1, 2021, and every 5 years thereafter, <u>DOEE shall establish property types and building energy performance standards for each property type</u>, or an equivalent metric for buildings that do not receive an ENERGY STAR score.

<u>Scenario 1</u>	Scenario 2	<u>Scenario 3</u>
DOEE will establish standards for 4 major property types in the District: Office K-12 Multifamily Hotel All other buildings will be grouped into an "Other" category	DOEE will establish standards for all Energy Star Portfolio Manager building type definitions and define all standards for all building types available in Portfolio Manager where sufficient local District data is available.	DOEE will start by classifying buildings by EPA Portfolio Manager property types and then sub-divide buildings based on property use details (i.e. Multifamily will be broken into lowrise, mid-rise, and high-rise groupings; K-12 school will be broken into elementary/middle school and high school). Then DOEE will establish standards for each cohort.

EQUIVALENT METRIC

Section 301(b)(1)(A): No later than January 1, 2021, and every 5 years thereafter, DOEE shall establish property types and building energy performance standards for each property type, or an <u>equivalent metric for buildings that do not receive</u> an ENERGY STAR score.

<u>Scenario 1</u>	Scenario 2	<u>Scenario 3</u>
DOEE will use Source EUI for buildings that cannot receive an ENERGY STAR Score.	DOEE will use Greenhouse Gas Emission Intensity for buildings that cannot receive an ENERGY STAR Score.	DOEE will use Site EUI for buildings that cannot receive an ENERGY STAR Score.

DATA VERIFICATION: PROCESS

No consensus in Working Groups

Section 301(b)(1)(B): DOEE shall establish reporting and data verification requirements for each 5-year compliance cycle. **Section 302(a)(2)(F):** Every 3 years the owner, or the owner's designee, shall perform a third-party verification of its benchmark and ENERGY STAR statements in accordance with requirements specified by DOEE.

Scenario 1 Scenario 2 Scenario 3 Scenario 4 Reporters must submit the Reporters must complete the Reporters must submit the Reporters must complete a Data **ENERGY STAR Portfolio Manager ENERGY STAR Portfolio Manager ENERGY STAR Portfolio Manager** Verification form of DOEE's **Data Verification Checklist Data Verification Checklist**. **Data Verification Checklist**. design, signed by a trained signed by a trained individual signed by a trained individual signed by a trained individual individual whose professional whose professional license or whose professional license or whose professional license or license or training program training program credential is training program credential is training program credential is credential is recognized by the recognized by the District. Data recognized by the District. Data recognized by the District. Data District. Data verifiers may be inverifiers may be in-house verifiers may be in-house verifiers must 3rd party house building staff members or building staff members or 3rd building staff members or 3rd professionals not affiliated with 3rd party professionals. The Data party professionals. party professionals. The Data the owner or the property. Verification form will only need Verification Checklist will only to be produced on request of need to be produced on the District; building owners must request of the District; building retain the most recent signed owners must retain the most Data Verification Form for at recent signed Data Verification least three years. Checklist for at least three years.

DATA VERIFICATION: THIRD-PARTY VERIFIERS

<u>Scenario A</u>	Scenario B (in addition to those in Scenario A)
 Building Operator Certification (BOC) - NEEC Building Energy Assessment Professional (BEAP) - ASHRAE Certified Energy Manager (CEM) - AEE Professional Engineer (PE) - National Society of Professional Engineers Licensed Architect - National Council of Architectural Registration Board 	 Registered Architect (RA) - AIA Certified Energy Auditor (CEA) - AEE LEED-AP O+M - Operations + Maintenance specialty - USGBC LEED-Fellow - For outstanding APs - USGBC Building Energy Modeling Professional (BEMP) - ASHRAE Commissioning Process Management Professional (CPMP) - ASHRAE Operations and Performance Management Professional (OPMP) - ASHRAE Certified Commissioning Professional (CCP) - BCA Associate Commissioning Professional (ACP) - BCA Sustainability Facility Professional (SFP) - IFMA Certified Facility Manager (CFM) - IFMA Certified Building Commissioning Professional (CBCP) - AEE Certified Measurement and Verification Professional (CMVP) - AEE Existing Building Commissioning Professional (EBCP) - AEE RPA/FMA High Performance Designation (RPA/FMA-HP) - BOMI Systems Maintenance Technician (SMT) - BOMI Systems Maintenance Administrator (SMA) - BOMI Real Property Administrator (RPA) - BOMI Certified Property Manager (CPM) - IREM

SCENARIOS TO CONSIDER for PRESCRIPTIVE PATH

Can't Afford Capital Improvements or Loans	Has Some O&M and Capital Funding	Planning a Major Renovation with Deep Energy Retrofits
Would choose mostly O&M strategies and some possible low/no cost projects with short paybacks	Mix of O&M and Project Strategies	Shooting for more than 20% improvement - DOEE could consider offering "early compliance" credit for the 2 nd /3 rd cycle

PRESCRIPTIVE PATHWAY WORKING PRINCIPLES

- Break-down List by:
 - Minimum Requirements (must-do's; Energy 101 strategies)
 - Operations & Maintenance Strategies
 - Project-based Strategies
- Create prescriptive paths by property type (4-5 high-level categories)
- Weighted values for each item based on energy savings potential
- Vet list by what is possible in DC
- Categorize items on list:
 - Easy simple upgrades or process changes
 - Medium moderate renovations
 - Hard substantial improvements

Prescriptive Path savings must be comparable to Performance Path

PRESCRIPTIVE PATHWAY EXAMPLE

Measure	Property Type	Non-Energy Benefits	Cost Range	Savings*
Replace/Upgrade Packaged HVAC	Any	9000	\$\$\$	5%
Increase Roof Insulation	Any	9000	\$\$\$	3%
Upgrade Motors or Install VFDs**	Any	9000	\$\$	4%
Replace Washing Machines & Dryers	Any	9000	\$	1%
Upgrade Exhaust Fans	Any	⊕ ⊕ ⊕	\$	2%
Replace Toilets	Any	9000	\$\$	10%
Replace Windows and Glazing	Any	0000	\$\$\$\$	4%
Replace Refrigerators	Any	0000	\$\$\$	2%
Replace Exterior Doors	Any	000	\$	1%
Install Heating System Sensors	Central Heat	0000	\$	1%
Install Central Heating Controls	Central Heat	9000	\$\$\$	6%
Upgrade or Repair Burner	Central Boiler Heat	9000	\$\$	3%
Upgrade DHW Boiler	Central DHW	80000	\$\$\$	3%
Install Thermostatic Radiator/ Valves or Zones	Central Boiler Heat	9000	\$\$\$	5%
Convert Heating System from Oil to Gas	Oil-Fired Heating	9000	\$\$\$\$	10%
Install Submetering	Master-Metered	❷ ② ◎	\$\$\$	15%
Install Irrigation Controls	Landscaped, Garden-Style	9000	\$\$	13%

Community Preservation Corporation: "Underwriting Efficiency"

** Energy Efficiency Best Mgmt. Practices	** Staff Training Plan
occupancy schedules, equipment run-times, set points for HVAC and lighting, minimum outside air requirements, preventative maintenance plan	ongoing plan for training building staff on implementing an energy efficiency improvement program including equipment operation and energy policy
** Auditing	Advanced Energy Metering
Level I ASHRAE Audit	sub-meter major uses that represent 20% or more of total consumption
** Existing Building Retro-commissioning	Weatherizing and air sealing
implement no/low cost operational improvements with a 5-year plan for tracking/verification	windows, ductwork, whole-building insulation
Ongoing Commissioning	Maintenance Schedules
develop plan for monitoring, testing, performance verification, corrective action, and ongoing measurement	document and maintain records for regular mechanical systems maintenance

PROJECT-BASED

HVAC	Controls	Other
Enhanced Commissioning	Lighting	Lighting
Tune-up/Upgrade Chiller	Occupancy Controls	Hot water heating equipment
Tune-up/Upgrade Boiler	Central Plant	Upgrade to Energy Star appliances
Variable Speed/Frequency Drives	Air Handlers/Outside Air	Energy efficiency windows/doors
Energy Recovery Ventilation systems	Domestic Hot Water	Address air leakage
Install Exhaust Fan timers	Building Automation System	Roof or attic insulation
Combined Heat and Power plants		Wall Insulation
Repair/Insulate/Tune-up Heating System		Shading and window film
Repair/Replace Steam Traps		

PRESCRIPTIVE PATHWAY KEY TAKEAWAYS

- Count projects completed in 2019-2020 for the 1st compliance cycle
- Minimum Requirements? Audits and retro-commissioning at top of the list
- Need for DOEE support in training, off the shelf SOWs, and finding vendors
- Flexibility to choose which pathway and change their mind during the cycle; to accept potentially delayed compliance for those who are pursuing deeper, more intensive strategies; to have the prescriptive path evolve each cycle.
- Certainty for the first pathway, it is important to establish that before the first cycle and leave it static. Leave flexibility to adopt new things for 2nd cycle and beyond.
- Need coaches or some sort of navigator to help offer tailored help to building owners, to identify not only strategies, but financing and encourage thinking beyond one cycle.

DC CBE Information



- In order to be eligible for CBE certification, in addition to other requirements, your business must meet the following criteria:
 - The principal office of the business enterprise must be located in the District of Columbia
 - The chief executive officer and the highest level managerial employees of the business enterprise must perform their managerial functions in their principal office located in the District
- The business must demonstrate it meets one of the following:
 - More than 50% of the employees of the business enterprise are residents of the District; or
 - The owners of more than 50% of the business enterprise are residents of the District; or
 - More than 50% of the assets of the business enterprise, excluding bank accounts, are located in the District; or
 - More than 50% of the business enterprise's gross receipts are District gross receipts

Joint Venture info: https://dslbd.dc.gov/service/certify-joint-venture

STAY INVOLVED!

- Sign up for newsletter at https://doee.dc.gov/service/BEPS
- Read information from the <u>Working Groups</u>
- Attend a <u>Task Force</u> meeting
- Participate in a targeted focus group
- Attend a future education session or webinar
- Submit public comments on the rules
- Tell your friends/coworkers/clients about BEPS!