



**DISTRICT OF
COLUMBIA
SUSTAINABLE
ENERGY UTILITY**

Quarter 1 Report

for Fiscal Year 2025

January 30, 2025

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This report of the District of Columbia Sustainable Energy Utility (DCSEU) covers the period from October 1 through December 31, 2024. This progress report contains information about the DCSEU’s activity to date in FY 2025. It also contains information on the Affordable Housing Retrofit Accelerator, Affordable Home Electrification, Sustainable Energy Infrastructure and Capacity Building Pipeline, and Solar for All programs.

The data presented in this report are preliminary based on the DCSEU’s estimates and are subject to change upon final verification. The data are subject to rigorous monitoring and verification by third-party evaluation and auditing firms hired by the District Department of Energy and Environment at the end of each fiscal year.

Message from the DCSEU

The DCSEU team closed out FY 2024 and focused on ensuring we are in a strong position to fully utilize the FY 2025 budget for maximum impact.

The beginning of Quarter 1 opened with the launch of the DCSEU rebrand and significant work to update DCSEU programs, including launching the new DC Electrification Rebate (DCER) offer, as well as updating the Affordable Home Electrification Program (AHEP), Solar for All (SfA), and Affordable Housing Retrofit Accelerator (AHRA) programs.

The DCSEU continued to work closely with the District Department of Energy and Environment (DOEE) on the final stages of updates for the AHEP and AHRA programs in order to incorporate IRA funding and associated requirements. This investment offers an unprecedented opportunity to drive the District's clean energy transition, to make sure that transition is equitable, to create jobs and economic opportunities for DC residents and businesses, and to reduce greenhouse gas emissions. Internal channels, shared media partnerships, and other outreach engagements have been utilized to relay program benefits to District residents and job seekers. With the DCER enhanced rebate offer, the DCSEU has expanded and increased offerings of up to \$5,000 off electric equipment and services to decarbonize residential homes. This offer has generated early interest from DC residents looking to upgrade or electrify their homes' heating and cooling, water heating, and appliances. This includes rebates to support electrical service upgrades ("heavy ups") to accommodate additional electrical load, as well as electrical circuits needed for new electric equipment.

In further preparing for 2025, the DCSEU has concentrated its efforts within Workforce Development on multiple fronts in support of green energy jobs and training opportunities. The team worked to recruit the next group of externs and host companies for our Winter Cohort class. This cohort, which will kick off in January, welcomes several new mentors designated to host and support new externs. For the Train Green program, contractors, building engineers, and property managers were notified of the first round of courses available to CBEs, DC-based firms, and District residents. Courses began in December and will be offered throughout FY 2025.

With significant changes coming as a result of the November elections, the DCSEU remains firmly dedicated to providing an active presence within District communities and further support our mission of making clean energy affordable and accessible to DC residents and businesses. Our partnership with DOEE and the implementation of these important programs ensures that commitment and continued growth.

Benjamin Burdick,

Interim Managing Director

Quarterly Feature:

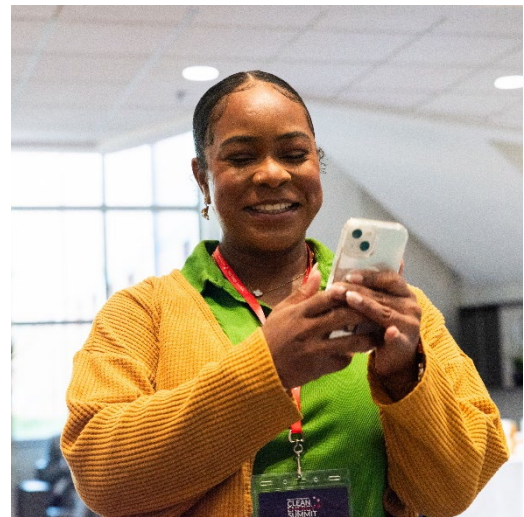
Empowering Careers in Clean Energy: Karlene's Journey Through the DCSEU Workforce Development Program

Joining the DC Sustainable Energy Utility (DCSEU) Workforce Development Program has been one of the most rewarding decisions of my career. My name is Karlene, and I was drawn to the program by DCSEU's mission of promoting clean energy and tackling climate challenges through initiatives that foster equity and provide lasting value to District residents and businesses. This mission deeply resonated with me as a chance to make a meaningful impact while developing my skills in the growing green industry.

I first heard about the program through a recruiter on Indeed. With its strong reputation for hands-on experience and top-notch training in the green sector, I knew that applying would offer invaluable opportunities for career growth. The chance to contribute to a better environment, while also building my skillset, was too good to pass up.

During my externship, I worked as a Marketing Associate with Citizen Energy, and the experience was truly eye-opening. My background in marketing, legal, and administrative work allowed me to easily transfer skills, and I was thrilled with the range of projects I was able to take on. One of the most fulfilling was helping low-income communities access electric vehicle chargers and educating people about clean energy solutions. Knowing that I was part of a team making a tangible difference in people's lives was incredibly rewarding.

The DCSEU program not only provided me with technical knowledge in areas like solar energy and electric vehicle charging stations, but also equipped me with professional skills through development workshops. This comprehensive approach made me feel confident and prepared to move forward in the green sector. Additionally, I had the opportunity to earn certifications, such as the Green Building and OSHA 10 and 30, and prepare for LEED GA credentials. These have already enhanced my employability in the field and given me a competitive edge.



Karlene supporting the DCSEU tabling efforts at the DC Public Service Commission's (PSC) 2024 Clean Energy Summit in October 2024.

What stood out the most was the support I received throughout the externship. Mentorship and networking opportunities were key components of the program, and I was able to build strong professional relationships with industry experts and fellow externs. These connections not only enriched my learning experience but also expanded my network, which has been invaluable in my career progression.

Since completing the program, I've been on a journey to find my place in the clean energy sector. Although I didn't receive an offer from my externship mentor, the program opened doors for me in ways I hadn't expected. I was thrilled to accept a full-time position as a Social Media and Event Coordinator with DCSEU in August, and I can honestly say I love my job. The team is amazing, and working alongside people like Kalen Roach, whose enthusiasm for the work is contagious, has made me realize just how much I belong here.

The DCSEU program truly laid out a clear path to employment. Through the technical training, real-world experience, and industry connections I gained, I now feel equipped to tackle the challenges of the green industry head-on. Before joining, I had a basic understanding of the field, but my participation in the program has given me a much deeper insight into how clean energy initiatives like solar panels, electric vehicle charging stations, and energy rebates can save people money and improve their quality of life.

If I had one piece of advice for future externs, it would be to take full advantage of every opportunity the program offers. Embrace the learning experiences, build your network, and trust that you are exactly where you need to be. The green economy is growing rapidly, and being proactive in developing your skills and connections will pay off.

My journey with DCSEU has inspired me to focus on giving back to the community and supporting initiatives that make clean energy more accessible to everyone. I feel empowered to contribute to innovative solutions that address climate change while promoting sustainability and equity.

If you're unsure about whether to pursue this externship with DCSEU, I encourage you to take the leap. The program offers valuable experience, training, and connections that can significantly enhance your career prospects in the green sector. It's a chance to be part of something truly impactful, and you'll meet like-minded individuals who share your passion for sustainability. Joining the DCSEU Workforce Development Program was one of the best decisions I've made for my career, and it might just be the best decision for yours too.

At a glance: Progress against benchmarks

Table 1. Cumulative benchmarks. Performance to date, measured against benchmarks and contract requirements
PLEASE NOTE: The values below should be considered preliminary estimates. VEIC’s Evaluation, Measurement, and Verification (EM&V) team performs monthly quality assurance on DCSEU custom engineering projects to ensure the accuracy of energy savings and GHG emissions reduction. This process has been in place since 2012 and can result in variances in the values presented in previous reports.

| Item | Benchmark | Description | Metric unit | Goal type | FY 2025 Q1 Results (October 1, 2024 – December 31, 2024) | Cumulative results (October 1, 2021 through December 31, 2024) | Cumulative year 4 minimum target (October 1, 2024 through September 30, 2025) | Cumulative year 4 maximum target (October 1, 2024 through September 30, 2025) | Five-year cumulative benchmark minimum (October 1, 2021 through September 30, 2026) | Five-year cumulative benchmark maximum (October 1, 2021 through September 30, 2026) | Annual minimum target progress | Five-year cumulative minimum benchmark progress |
|------|-----------------------------------|---|---|------------|--|---|---|---|---|---|--------------------------------|---|
| 1 | Cumulative performance benchmarks | Reduce energy consumption | Metric tons CO2e (modified gross) ¹ | Cumulative | 10,065 | 184,792 | 187,188 | 249,583 | 256,924 | 367,035 | 98.7% | 71.9% |
| 2a | | Increase renewable generating capacity | kW capacity | Cumulative | 447.6 kW | 3,025.6 kW (44,279.9 MMBTU source energy equiv. through 11/30/25) | 3,500 kW | 4,000 kW | 4,500 kW | 5,000 kW | 86% | 67% |
| 2b | | Reduce energy consumption at >= 50% of renewable energy generating capacity across solar projects | Ratio of solar measure energy savings to non-solar measure energy savings (%) | Cumulative | - | >50% (44,279.9 / 2 = 22,139.95 MMBTU – currently 157,991.3 MMBTU in efficiency) | - | - | >= 50% | - | - | On track / exceeding |

¹ Please note: the DCSEU’s greenhouse gas emissions reduction estimates in previous monthly and quarterly reports in FY 2022 were provided in “net” values. The DCSEU is evaluated on “modified gross” values and has updated its reporting to reflect this as of the April 2022 report.

| | | | | | | | | | | | | |
|---|--|-----------------------|---|------------|---|--------------------------------------|---|---|----|----|-----|-----|
| | | | | | | across portfolio – through 11/30/25) | | | | | | |
| 3 | | Deep energy retrofits | # of project that led to at least 30% site energy reduction | Cumulative | - | 6 | - | - | 42 | 60 | 14% | 10% |

Table 2. Annual benchmarks. Performance to date, measured against benchmarks and contract requirements.²

| Item | Benchmark | Description | Metric unit | Goal type | FY 2025 period results (October 1, 2024 – December 31, 2024) | Annual benchmark minimum (October 1, 2024 through September 30, 2025) | Annual benchmark maximum (October 1, 2024 through September 30, 2025) | Annual benchmark minimum progress | Annual benchmark maximum progress |
|------|-------------------------------|---|---|-----------|--|---|---|-----------------------------------|-----------------------------------|
| 4 | Annual performance benchmarks | Improve energy efficiency in low-income housing | 20% (min) 30% (max) of annual budget (varies annually) | Annual | \$733,178 | \$4,160,000 | \$6,240,000 | 18% | XX12 |
| 5 | | Increase number of green collar jobs | Green job FTEs directly worked by DC residents, earning at least a living hourly wage | Annual | 14.77 | 66 | 88 | 22.4% | 16.8% |
| 6 | | DCSEU general and administrative expenses | % of cost reimbursement ceiling (capped at 20%) | Annual | 684,506 | - | \$4,160,000 | | |
| 7 | Other contract requirements | Expenditures with Small Business Enterprises (SBEs)/Certified Business Enterprises (CBEs) | 35% of annual DCSEU operating budget subcontracted to SBEs/CBEs | Annual | \$105,076 | \$13,874,100 | - | 1.08% | - |

² The DCSEU provides services under a performance-based contract that contains a broad array of performance benchmarks and other contract requirements. These benchmarks are derived from goals established in the District’s Clean and Affordable Energy Act of 2008. The DCSEU contract contains additional minimum contract requirements beyond the contract performance goals.

Sector highlights in the core areas

Low-income programs

- **Income Qualified Efficiency Fund (IQEF) – 7610**
 - The DCSEU team prepared for the launch of the FY 2025 IQEF program in December with applications available to customers December 3, 2024. Outreach to customers also began to inform them of phase 2 launch and informational session in January 2025.
 - The DCSEU team also onboarded a new contractor for IQEF implementation.
 - The DCSEU issued incentive payments totaling \$266,553 representing 430 MMBTU in first-year source energy savings and 23 MTCO₂e in annual emissions.
- **Affordable Housing Retrofit Accelerator (AHRA) – 7860**
 - The DCSEU issued incentive payments totaling \$93,835 across 4 project representing 499 MMBTU in first-year source energy savings and 30 MTCO₂e in annual emissions
 - The DCSEU continued to expand engagement with property owners most likely to qualify for property level categorical eligibility to determine interest and participation within the new form of the program.
- **Low-Income Comprehensive – 7612**
 - The DCSEU issued incentive payments totaling \$91,955 representing 3,659 MMBTU in first-year source energy savings and 224 MTCO₂e in annual emissions.
- **Low-Income Energy Kits**
 - The DCSEU delivered 335 across DC throughout the first quarter of FY 2025
- **Affordable Home Electrification Program (AHEP – formerly HVAC Replacement)**
 - The DCSEU conducted 13 single-family walkthroughs, income qualified 59 single-family homes for program participation and continued to build pipeline for multifamily property participation for FY 2025.
 - In the first quarter of FY 2025, the DCSEU team launched the combined AHEP + SfA online application.
 - The DCSEU team onboarded 2 new subcontractors that will install high efficiency HVAC equipment for the program.
 - The DCSEU hosted the FY 25 AHEP Program kickoff meeting for all subcontractors.
 - The DCSEU established the Limited Home Assessment form that will provide detailed data and information as required by the Inflation Reduction Act (IRA) of single-family homes participating in AHEP.

- The DCSEU created a Utility Bill Impact Calculator Tool that will provide participating customers with a synopsis of their potential decrease/increase in their future bills after electrifying their home with participation in AHEP.
- At the DC Public Service Commission's Winter Ready weatherization item giveaway, which took place at the at the Benning/Dorothy I. Height Library, DCSEU staff shared information with residents about DC Electrification Rebates, the Affordable Home Electrification Program (AHEP), Solar for All, Train Green, and Workforce Development Program. DCSEU staff also signed up attendees for our residential email newsletter.

Residential Efficient Products program

- The Efficient Products program allocated \$103,575 in rebates representing 1,281 MMBTU in first-year source energy savings and 74 MTCO₂e in annual emissions reduced during the first quarter of FY 2025 through downstream prescriptive appliance, HVAC rebates, and electric lawn mower rebates.

Business Energy Rebates (BER) and Instant Business Rebates (IBR) programs

- The DCSEU provided rebates totaling more than \$189,672 through the Business Energy Rebates (BER) and Instant Business Rebates programs in the first quarter of FY 2025, representing 24,156 MMBTU in first-year source energy savings and 1,484 MTCO₂e.

Account management and engineering

- The DCSEU team continued outreach to Houses of Worship to inform them of a special offer to support installing energy efficiency measures to reduce operating costs.
- The team continued to work with customers to issue incentive agreements for project pipeline, and to drive additional opportunities with customers throughout the first quarter

Workforce development and training

- The Workforce Development team in the first quarter dedicated their time preparing for the FY2025 Winter Cohort. During the entire month of December, the WFD team in partnership with the staffing agencies conducted over 75 interviews with DC residents who showed interest in participating in the FY2025 Winter WFD Cohort. The WFD FY2025 Winter cohort will begin on Wednesday, January 22, 2025, with the Orientation/Kickoff to include the DCSEU 101 presentation by DCSEU Staff.

Train Green Sustainable Energy Infrastructure and Capacity Building Pipeline (SEICBP) program

- The FY 2025 curriculum delivered a course in the Energy Efficiency, Sustainability and Health and Design and New Construction education pathways.
- We enrolled 83 new program participants in Q1. They can now enroll in any Train Green course option at no cost to the participant.
- DCSEU Staff is preparing for additional training opportunities for contractors interested in learning more about residential home electrification best practices.

Marketing, public relations, community outreach, and public affairs

- In Q1 of FY 2025, the Marketing and Communications Team directly supported the launch of the following:
 - The DCSEU website redesign and rebuild
 - The DCSEU brand identify refresh
 - The Affordable Home Electrification Program and Solar for All joint online application allowing users to apply, income qualify and submit sensitive identifying documentation securely online all in one step for both programs. Mail-in applications are also available to potential customers.
 - The DC Electrification Rebates program pages and supporting documentation to help contractors and DC residents better understand how to geotag and submit their project documentation to qualify for the new enhanced rebates.
- The Team launched 21 email campaigns resulting in over 31,000 emails sent supporting 5 information sessions and roundtables, the website launch, the launch of enhanced electrification rebates, and more. See below for a sample of email outreach.
 - [October 2024 Energy Saver Newsletter](#) - sent to over 11,000 subscribers.
 - [Affordable Housing Retrofit Accelerator \(AHRA\) Kick Off Info Session Announcement](#) - sent to over 750 recipients
 - [Electrification Rebate Contractor Info Session Announcement](#) - sent to over 600 recipients
 - [December 2024 Energy Saver Newsletter](#) - sent to over 11,700 subscribers
- The Marketing and Communication Team supported the following internal events with set up, e-blast, event moderation, social promotions, and follow up communications. This resulted in a combined total of 175 registrants and 134 attendees.
 - Workforce Development Mentor Roundtable
 - Affordable Housing Retrofit Accelerator (AHRA) FY 2025 Kick-Off Info Session
 - FY 2025 Solar for All Single-Family RFP Info Session

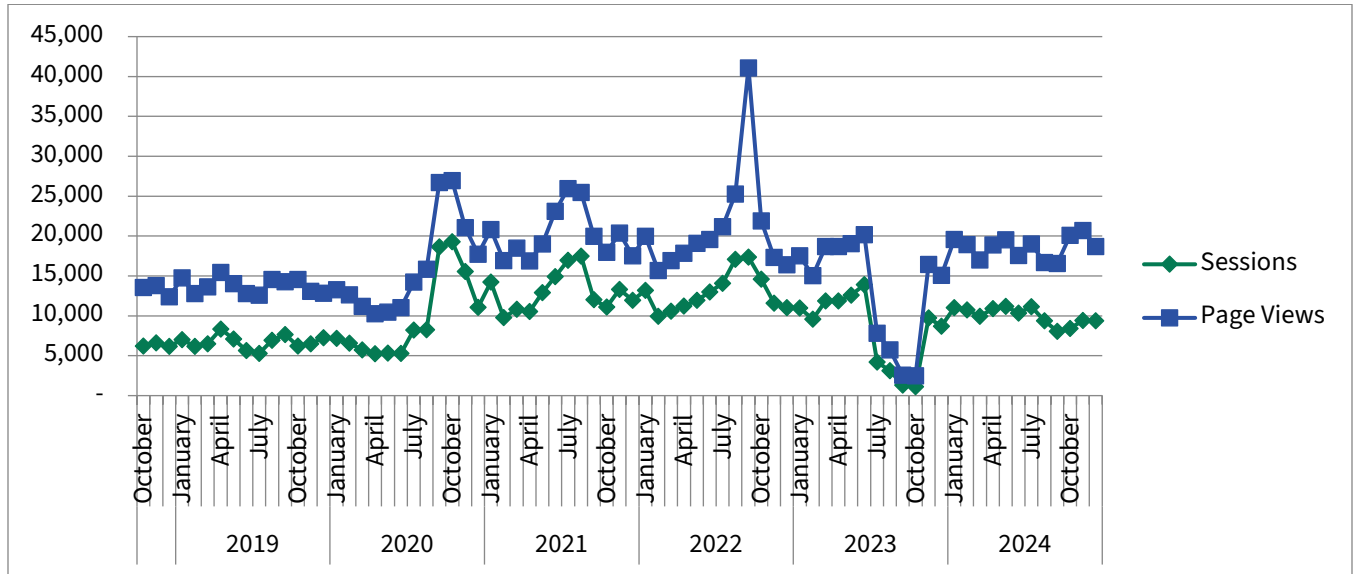
- Electrification Rebate Contractor Info Session
- The team supported customer facing programmatic communications for the Affordable Home Electrification (AHEP) and Affordable Housing Retrofit Accelerator (AHRA).
- The team was published in the [December 2024 Office of the People's Council \(OPC\) Connection Newsletter](#) featuring the Affordable Home Electrification Program and enhanced electrification rebates.
- In the First Quarter the team posted the following impact stories and resources on the DCSEU site:
 - [Celebrating Excellence in the Green Workforce: Summer 2024 Workforce Development Cohort Graduation](#) - October 8th
 - [DCSEU Staff Transforms Her Home and Community as a RiverSmart Ambassador](#) - October 31st
 - [FY 2025 AHRA Kick-Off Info Session Recording](#) - November 8th
 - [Train Green Course Recordings: Introduction to Geothermal Exchange Systems](#) - November 14th
 - [Train Green Course Recordings: Don't miss out on Federal Tax Incentives 179D/48!](#) - November 14th
 - [Train Green Course Recordings: Building Codes & BEPS Compliance for Future-Proofing](#) - November 8th
 - [FY 2025 Solar for All Single-Family Solar RFP Info Session Recording](#) - November 8th
 - [FY 2025 Electrification Rebate Contractor Info Session Recording](#) - December 3rd
 - [DC Electrification Rebates: Documentation & Geotagging Guide](#) - December 4th
 - [Empowering Careers in Clean Energy: Karlene's Journey Through the DCSEU Workforce Development Program](#) - December 17th
- **Outreach and event highlights:**
 - **October 2, 2024 [Energy Efficiency Day 2024 at SW]**
The DCSEU tabled to celebrate Energy Efficiency Day at SW library hosted by DOEE. The DCSEU shared information about the Affordable Home Electrification Program, Workforce Development Program, Residential Rebates, and Solar for All.
 - **October 3, 2024 [A-Peace Ribbon-Cutting Ceremony at 22nd St SE]**
DCSEU Manager, Account Management, Yvonne Coles and Marketing and Communication Manager, Kalen Roach attended the ribbon cutting ceremony of A-Peace's newest affordable multifamily development at 22nd St SE. The DCSEU incentivized energy-efficient refrigerators, washers, and dryers at the property and A-Peace Principal, Ayesha Hudson, has participated in Train Green courses.
 - **October 5, 2024 [Open Streets 2024: 7th Street NW]**
To celebrate a day without cars on 7th St NW, the DCSEU tabled at DC Department of Transportation's (DDOT) Open Streets event. The DCSEU shared information to the general public about the Affordable Home Electrification Program, Workforce Development Program, Residential Rebates, and Solar for All.

- **October 23, 2024 [FY 2025 Workforce Development Program Mentor Roundtable]**
The Workforce Development Program Team hosted a roundtable for returning and prospective program mentors to set the stage for FY 2025 cohorts and start onboarding program mentors.
- **October 24, 2024 [Cloisters Apartments Solar for All CREF Ribbon Cutting]**
Horning Properties hosted the ribbon cutting for the new Community Renewable Energy Facilities (CREFs) at Cloisters Apartments that will provide over 325 households across the District with electricity bill credits, saving them up to \$500 a year. DCSEU Interim Managing Direct, Ben Burdick, alongside Solar Program Portfolio Manager, James Clarke, and Solar Program Manager, Josh Wink provided remarks at the event.
- **October 24, 2024 [DC Department of Human Services & Youth Hope and Youth Services]**
The Workforce Development Program Team joined the Vocational Training and Career Fair located at the Deanwood Recreation Center to recruit for the upcoming Winter and Summer Cohorts.
- **October 29, 2024 [2024 DSLBD District Connect: Resources for Procurement Success]**
DCSEU staff shared information about opportunities for CBE contractors and commercial and multifamily property owners at the Department of Small and Local Business Development's (DSLBD) District Connect 2024.
- **October 30, 2024 [2024 DCPSC Clean Energy Summit]**
DCSEU staff tabled at the DC Public Service Commission's Annual Clean Energy Summit. Summit attendees were able to get information about the DCSEU's programs and services for homeowners, renters, property owners, managers, and developers, as well as contractors, and job seekers.
- **November 6, 2024 [Affordable Housing Retrofit Accelerator (AHRA) FY 2025 Kick-Off Info Session]**
Delivered a webinar to contractors, affordable housing property owners, and other stakeholders on changes to the FY25 AHRA program needed to incorporate federal funding. There were 82 registrants and 69 attendees.
- **November 13, 2024 [FY 2025 Solar for All Single-Family RFP Info Session]**
Hosted the annual Solar for All Single-Family RFP Info Session to retain one or more subcontractors to identify, design, install, commission, operate, and maintain fully integrated and operational photovoltaic (PV) electric generation systems on the roofs of single-family residences of income-qualified property owners or tenants located in DC. There were 31 registrants and 17 attendees.
- **November 14, 2024 [Electrification Rebate Contractor Info Session]**

- Hosted an info session for contractors to provide them with a comprehensive overview of the DCSEU's new electrification rebate requirements and guide them through the process of applying directly for their residential customers. There were 41 registrants and 27 attendees.
- **November 20, 2024 [Emerald Cities Collaborative (ECC) DC Contractor Incubator Advisory Committee Meeting]**
DCSEU Staff participated and ECC rolled out the plan for FY 2025 contractor development.
 - **November 21, 2024 [Grand Opening & Groundbreaking for the Asberry at Barry Farm]**
Preservation of Affordable Housing (POAH) celebrated the opening of The Asberry, a 108-unit mixed-use affordable multifamily development in Ward 8. DCSEU Account Manager, Yvonne Coles attended.
 - **December 3, 2024 [PSC Winer Ready 2024: Shepherd Park/Juanita E. Thornton Library]**
At the DC Public Service Commission's Winter Ready weatherization item giveaway, DCSEU staff shared information with Ward 4 residents at the Shepherd Park/Juanita E. Thornton Library about DC Electrification Rebates, the Affordable Home Electrification Program (AHEP), Solar for All, Train Green, and the Workforce Development Program. DCSEU staff signed up attendees for our residential email newsletter.
 - **December 4, 2024 [PSC Winter Ready 2024: Benning/Dorothy I. Height Library]**
At the DC Public Service Commission's Winter Ready weatherization item giveaway, DCSEU staff shared information with Ward 7 residents at the Benning/Dorothy I. Height Library about DC Electrification Rebates, the Affordable Home Electrification Program (AHEP), Solar for All, Train Green, and Workforce Development Program. DCSEU staff signed up attendees for our residential email newsletter.
 - **December 5, 2024 [PSC Winter Ready 2024: Woodridge Library]**
At the DC Public Service Commission's Winter Ready weatherization item giveaway, DCSEU staff shared information with Ward 5 residents at the Woodridge Library about DC Electrification Rebates, the Affordable Home Electrification Program (AHEP), Solar for All, Train Green, and Workforce Development Program. DCSEU staff signed up attendees for our residential email newsletter.
 - **December 5, 2024 [DGS Small Business Networking Reception Matchmaking Session]**
DCSEU Account Manager, Cory Chimka, and Senior Manager, Operations, Rick Fleury attended the DC Department of General Services' (DGS) small business matchmaking session to discuss information about subcontracting, procurement, and training opportunities relevant to Certified Business Enterprises (CBEs) via direct 1-on-1 session with business owners.
 - **December 11, 2024 [Mayor Muriel Bowser's 26th Annual Senior Holiday Celebration 2024]**
DCSEU staff attended the Mayor's Annual Senior Holiday Celebration at the DC Armory. This event drew hundreds of DC seniors and the DCSEU tabled with information about DC

Electrification Rebates, the Affordable Home Electrification Program (AHEP), Solar for All, Train Green, and Workforce Development Program. DCSEU staff signed up attendees for our residential email newsletter.

Figure 1. DCSEU website traffic, including sessions and page views, by month, from FY 2019 to December 31, 2024.



| | |
|---------------|------------------------|
| Q1 Sessions | 27,841 sessions |
| Q1 Page views | 59,469 views |
| Facebook | 1,071 followers |
| LinkedIn | 2,311 followers |
| X | 1,986 followers |
| Instagram | 915 followers |

Table 6. DCSEU initiatives by sector

| Core area | Initiative name | Description | Customer |
|-------------|--|---|--|
| Residential | Efficient Products | Deep discounts on LEDs with partnering retailers in DC; mail-in and online rebates for qualifying energy-efficient appliances, HVAC equipment, smart thermostats, and electric lawn equipment; Energy Conservation Kits for market-rate and income-qualified residents. | DC residents |
| | Affordable Homes Electrification Program (formerly | Replace fossil-fuel heating and water heating systems for income-qualified residents in single-family homes with efficient electric heat pumps and heat pump water heaters at no cost | Income-qualified DC residents in single-family homes |

| Core area | Initiative name | Description | Customer |
|---------------------------------------|--|--|--|
| | HVAC Replacement program) | to residents. Combine with Solar for All program. | |
| Low-income multifamily | Low-Income Multifamily Comprehensive | Custom technical and financial assistance for energy efficiency improvements for multifamily properties. | Property owners/managers of multifamily buildings, shelters, and clinics serving income-qualified DC residents |
| | Income Qualified Efficiency Fund | Custom technical and financial assistance for energy efficiency improvements in multifamily and other qualifying properties working with DCSEU-qualified contractors. | Property owners/managers of multifamily buildings, shelters, and clinics serving income-qualified DC residents |
| | Affordable Housing Retrofit Accelerator | Custom technical and financial assistance to owners and managers for energy efficiency improvement of qualifying multifamily buildings that do not meet the District's Building Energy Performance Standards (BEPS) working with the DC Green Bank and DCSEU-qualified auditors, contractors, and performance testers. | Property owners/managers of multifamily buildings serving income-qualified DC residents that do not meet BEPS |
| Renewable energy | Commercial Solar | Incentives and financing to install solar PV systems offered as part of the C&I Custom program. (Only for existing projects; no new projects will receive incentives.) | Commercial business owners |
| Commercial & institutional | Business Energy Rebates | Rebates for energy-efficient lighting, heating, refrigeration, cooking, leaf blowers, and other qualifying equipment; includes enhanced rebate amounts for businesses with facilities under 10,000 sq. ft. | Business owners |
| | Commercial Direct Services | Direct installation of energy efficiency measures at primarily small and medium commercial facilities. | Business owners |
| | Instant Business Rebates | Discounted energy-efficient lighting through participating distributors. | Business owners |
| | Commercial & Institutional Custom | Technical assistance, account management, and financial incentives for energy efficiency projects. | Large commercial and institutional customers |
| | Pay for Performance (part of Custom program) | Technical assistance, account management, and incentives for energy efficiency projects. Measures energy savings using pre- and post-project metered data rather than calculation estimates. Allows incentives for behavioral, operational, and complex mixed-measure projects. | Large commercial and institutional energy users; qualified vendors |

Solar for All

Below are updates for the Community Renewable Energy Facility (CREF) program:

- The DCSEU issued incentive payments for an active October CREF project totaling \$8,403 and continued to prepare for FY 2025 engagement.
- The DCSEU team further issued carryover incentive payments totaling \$16,750 toward CBEs in the first quarter.

Below are updates from the Single-Family program:

- The DCSEU team launch the FY25 Single Family program in October with informational webinar occurring in November. Approximately \$1.5M expected to be allocated with subcontractors in January 2025.