



**DISTRICT OF  
COLUMBIA  
SUSTAINABLE  
ENERGY UTILITY**

# **Quarter 3 Report**

## **for Fiscal Year 2025**

July 30, 2025

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This report of the District of Columbia Sustainable Energy Utility (DCSEU) covers the period from April 1 through June 30, 2025. This progress report contains information about the DCSEU’s activity to date in FY 2025. It also contains information on the Affordable Housing Retrofit Accelerator, Affordable Home Electrification, Sustainable Energy Infrastructure and Capacity Building Pipeline, and Solar for All programs.

The data presented in this report are preliminary based on the DCSEU’s estimates and are subject to change upon final verification. The data are subject to rigorous monitoring and verification by third-party evaluation and auditing firms hired by the District Department of Energy and Environment at the end of each fiscal year.

# Message from the DCSEU

During the third quarter of FY 2025, the DCSEU continued to work closely with the DC Department of Energy and the Environment (DOEE) on new opportunities to expand DC's clean energy programs for residents and businesses through federal funding. Incorporating new federal requirements for the HEAR, HER, and Solar for All programs into our existing program designs has presented challenges and delays. Working through uncertainty around the availability of federal funding, the DCSEU has worked closely with DOEE to make the necessary adjustments to programs to incorporate federal requirements, recruit additional contractor capacity to serve these programs (including bringing on 4 new CBEs to work on the AHEP program), and building a strong pipeline of projects. The DCSEU has been able to move these programs forward while focusing intently on our core Sustainable Energy Trust Fund (SETF) programs and the associated performance benchmarks, on which we have made significant progress.

Supporting job growth and the green economy within the District remains a priority as the DCSEU successfully graduated 14 Winter Externs for FY 2025 in May. Over the past decade, we have continued to grow and evolve this program by supporting more than 300 District residents to obtain the necessary experience to gain access to a green career opportunity. We had the distinct honor of having Executive Director, Antoine M. Thompson of the Greater Washington Region of Clean Cities Coalition join us and present as our Keynote. The DCSEU also launched its Summer cohort in the 3<sup>rd</sup> quarter with 19 externs participating.

The DCSEU continued to focus on increasing our outreach and engagement opportunities as we got the word out about our enhanced electrification rebates through events and direct marketing to consumers. The associated advertising campaign is driving significant increases in traffic to the DCSEU website, and overall efforts have resulted in an increase in engagement with our rebate offerings and a heightened awareness of our programs energized throughout the third quarter.

Despite the challenges that the clean energy industry is facing and the budget volatility the District is experiencing, we remain optimistic about our ability to continue our mission of making clean energy more affordable and accessible.

**Benjamin Burdick,**

**Managing Director**

## Quarterly Feature:

# DCSEU Launches Residential Electrification Campaign

On April 21st, the DCSEU launched a comprehensive marketing and communications campaign to generate awareness and outreach for its residential electrification program.

On the heels of a newly designed website and rebrand, the DCSEU added new details of the DC Electrification Rebate Program (DCER) that aims to cut emissions across the board with enhanced rebate offerings up to \$5,000 off electric equipment and services to decarbonize residential homes. This campaign focused its efforts on creating awareness of the new aspects of DCER and the expanded benefits of the Affordable Home Electrification Program (AHEP) through outdoor and digital advertising.



Beyond its existing partnership with the DC Department of Energy and the Environment to leverage the details of these benefits, the campaign was supported by the DC Department of Buildings, DC Office of the People’s Council, and included information sessions along with a variety of community outreach engagement events such as the Healthy Homes Fair to better inform and educate residents across the District.

Potential customers saw taglines of “Next stop: Electric Avenue” letting them know they had the power to electrify and further detailed how income-qualified residents could take advantage of free upgrades, including energy-efficient heating/cooling and appliances.

As utility companies made residents aware of future summer increases in rates, this campaign served as a resource for those looking to mitigate those higher costs in the upcoming months.

Electrifying the District Film Premiere in March 2025.



DCSEU Staff from left to right (Carolyn Tolentino Salvador, Emmett Deitcher, Madison Johnson, Erika Parades, and Ana Sanchez) at the Electrifying the District Film Premiere in March 2025.



## At a glance: Progress against benchmarks

*Table 1. Cumulative benchmarks. Performance to date, measured against benchmarks and contract requirements*  
**PLEASE NOTE:** The values below should be considered preliminary estimates. VEIC’s Evaluation, Measurement, and Verification (EM&V) team performs monthly quality assurance on DCSEU custom engineering projects to ensure the accuracy of energy savings and GHG emissions reduction. This process has been in place since 2012 and can result in variances in the values presented in previous reports.

Item	Benchmark	Description	Metric unit	Goal type	FY 2025 Q3 Results (April 1, 2025 – June 30, 2025)	Cumulative results (October 1, 2021 through June 30, 2025)	Cumulative year 4 minimum target (October 1, 2024 through September 30, 2025)	Cumulative year 4 maximum target (October 1, 2024 through September 30, 2025)	Five-year cumulative benchmark minimum (October 1, 2021 through September 30, 2026)	Five-year cumulative benchmark maximum (October 1, 2021 through September 30, 2026)	4-year cumulative minimum target progress	Five-year cumulative minimum benchmark progress
1	Cumulative performance benchmarks	Reduce energy consumption	Metric tons CO2e (modified gross) <sup>1</sup>	Cumulative	13.869	202,498	187,188	249,583	256,924	367,035	108.2%	78.8%
2a		Increase renewable generating capacity	kW capacity	Cumulative	1,402.7 kW	4,935.3 kW (77,855 MMBTU source energy equiv. through 6/30/25)	3,500 kW	4,000 kW	4,500 kW	5,000 kW	141%	109.7%
2b		Reduce energy consumption at >= 50% of renewable energy generating capacity across solar projects	Ratio of solar measure energy savings to non-solar measure energy savings (%)	Cumulative	-	>50% (77,855/2 = 38927.5 MMBTU – currently 162,981 MMBTU in efficiency across	-	-	>= 50%	-	-	On track / exceeding

<sup>1</sup> Please note: The DCSEU is evaluated on “modified gross” values and updated its reporting to reflect this starting with the April 2022 report.

						portfolio – through 6/30/25)						
3		Deep energy retrofits	# of project that led to at least 30% site energy reduction	Cumulative	-	13	-	-	42	60	31%	22%

Table 2. Annual benchmarks. Performance to date, measured against benchmarks and contract requirements.<sup>2</sup>

Item	Benchmark	Description	Metric unit	Goal type	FY 2025 period results (October 1, 2024 – June 30, 2025)	Annual benchmark minimum (October 1, 2024 through September 30, 2025)	Annual benchmark maximum (October 1, 2024 through September 30, 2025)	Annual benchmark minimum progress	Annual benchmark maximum progress
4	Annual performance benchmarks	Improve energy efficiency in low-income housing	20% (min) 30% (max) of annual budget (varies annually)	Annual	\$2,573,711	\$4,160,000	\$6,240,000	62%	41%
5		Increase number of green collar jobs	Green job FTEs directly worked by DC residents, earning at least a living hourly wage	Annual	53	66	88	80%	60%
6		DCSEU general and administrative expenses	% of cost reimbursement ceiling (capped at 20%)	Annual	\$2,128,163.94	-	\$4,160,000	51%	32%
7	Other contract requirements	Expenditures with Small Business Enterprises (SBEs)/Certified Business Enterprises (CBEs)	35% of annual DCSEU total operating budget subcontracted to SBEs/CBEs	Annual	\$1,973,388	\$23,324,981	-	8%	-

<sup>2</sup> The DCSEU provides services under a performance-based contract that contains a broad array of performance benchmarks and other contract requirements. These benchmarks are derived from goals established in the District’s Clean and Affordable Energy Act of 2008. The DCSEU contract contains additional minimum contract requirements beyond the contract performance goals.



# Sector highlights in the core areas

## Low-income programs

- **Income Qualified Efficiency Fund (IQEF)**
  - The DCSEU provided \$720,011 in incentives to achieve 3,370 MMBTU in first-source energy savings and 195 MTCO<sub>2</sub>e in annual emissions reductions.
  - The team further engaged with customers, contractors, and developers in support of the FY 25 and FY 26 pipeline and made updates to the contractor tool via the DCSEU website.
- **Affordable Housing Retrofit Accelerator (AHRA)**
  - The DCSEU issued incentive payments totaling \$124,208 to achieve 309 MMBTU in first-year source energy savings, 17 MTCO<sub>2</sub>e in annual emissions reductions, and serving 477 participants.
  - The DCSEU team began issuing subcontracts with revised scopes of work, license collection and other documentation to meet program requirements.
  - The DCSEU team continued to engage with customers around the revised AHRA program and build pipeline for FY 25 and FY26.
  - The team also continued to work with DOEE to define project scopes of work and finalize savings estimates, as well as clarifying processes for project review and approval
  - The DCSEU team issued work orders for two new audit projects and supported the Housing Association of Nonprofit Developers (HAND) EXPO, FreshFarm, and Level Up Homeownership Expo events during the month of June.
- **Low-Income Comprehensive**
  - The DCSEU issued incentive payments totaling \$281,700 to achieve 11,385 MMBTU in first-year source energy savings and 688 MTCO<sub>2</sub>e in annual emissions reductions.
- **Affordable Home Electrification Program (AHEP – formerly HVAC Replacement)**
  - The DCSEU team completed 5 single family project installations leading to \$120,759 in total program spend with SETF funding and executed 11 Homeowner Agreements for projects with blended funds (SETF-IRA) and submitted 10 IRA-HEAR rebate reservations for those projects.
  - In the 3rd quarter of FY 2025, the DCSEU team engaged with potential and current customers to increase and promote program participation, build program pipeline, and increase outreach to target communities.
  - Reengaged with 29 previously terminated projects due to new income limitations.
  - Yard sign distribution to subcontractors
  - Team members supported the Barnard Elementary School Science Fair, 13<sup>th</sup> Annual EV Grand Prix & Truck Touch, Healthy Homes Fair, FreshFarm Markets, Senior Fest '25 Block Party, CCAN

- Event, HAND Housing Expo, Flip the Switch ‘Senior Energy Conservation Event’, Pepco Community Partnership Series, and Level Up Homeownership Expo.
- The DCSEU team continued to work with DOEE to finalize the print/online AHEP multifamily application and the AHEP program price sheet with inverter technology.
- Efforts toward the multifamily pipeline continued with the DCSEU team engage and income qualify interest multifamily properties in the District to facilitate their participation and leverage federal IRA-HEAR funding.

## Residential Efficient Products program

- The Efficient Products program allocated \$463,175 in rebates representing 3,743 MMBTU in first-year source energy savings and 216 MTCO<sub>2</sub>e in annual emissions reduced during the third quarter of FY 2025 through downstream prescriptive appliance, HVAC rebates, and electric lawn mower rebates. This includes enhanced rebates through DC Electrification Rebates.
- The program also added the following new measures for rebates during the 3<sup>rd</sup> Quarter to help expand offerings for renters:
  - ENERGY STAR Televisions
  - ENERGY STAR Window A/C
  - ENERGY STAR Air Purifiers
- Program Participation for the Quarter include:
  - Appliance Rebates: 318 participants
  - Electric Lawn Mower Rebates: 65 participants
  - HVAC Rebates: 203 participants

## Business Energy Rebates (BER) and Instant Business Rebates (IBR) programs

- The DCSEU provided rebates totaling more than \$206,353 through the Business Energy Rebates (BER) and Instant Business Rebates programs in the second quarter of FY 2025, representing 27,850 MMBTU in first-year source energy savings and 1,711 MTCO<sub>2</sub>e in annual emissions reduction.

## Account Management and Engineering

- The DCSEU team completed three low-income multi-family projects in Quarter 3 that include a new 47-unit, four-story senior building with incentive of \$33,600, a four-story new construction that replaced nine buildings with an estimated annual savings of 194 MWh with an incentive of \$48,750 and an affordable housing project where the customer received \$7,700 for installed measures. In total, the

team provided \$766,059 in incentives to customers in support of 197,371 MMBTU in first-year source energy savings and 11,059 MTCO<sub>2e</sub> in annual emissions reduction.

- To close out the third quarter, the team provided incentives for solar installations across 10 campus locations of charter schools serving grades pre-K3 through 12.

## Workforce development and training

- The Workforce Development team commenced in June the FY 2025 Workforce Development Summer Cohort with 19 externs, 2 new mentors and 1 returning mentor. The programs sponsored “Weekly Professional Development” sessions for externs and presentations on Energy Efficiency and Sustainability along with Lighting.

## Train Green Sustainable Energy Infrastructure and Capacity Building Pipeline (SEICBP) program

- In the third quarter, the team attended the Sparks of Hope Event to promote the Workforce Development and Train Green Program offerings.
- In response to the SEICBP RFP that will utilize federal TREC grant funding to expand trainings for HVAC contractors, the Train Green team reviewed the proposal submissions and reached out to contractors to support their training needs and services.

## Marketing, public relations, community outreach, and public affairs

- The Team developed and launched a residential electrification advertising campaign in April 2025 supporting the Affordable Home Electrification Program, Solar for All, and electrification rebates. The campaign was visible across WAMATA buses, transit shelters, and trains along with other local digital and print publications.
- The Team sent approximately 30 email campaigns resulting in over 34,000 emails sent supporting DCSEU programs and services. See below a sample of email outreach.
  - [April Energy Saver Newsletter](#) – Sent to over 11,500 subscribers
  - [May Next Step Electric Newsletter](#) – Sent to over 11,500 subscribers
  - [Workforce Development Mentor Roundtable Invite](#) – Sent to over 750 subscribers
  - [Train Green RFP Announcement](#) – Sent to over 2,650 subscribers
- The Marketing and Communication Team supported the following internal events with set up, e-blast, event moderation, social promotions, and follow up communications.
  - FY 2025 Workforce Development Program Mentor Roundtable Pt. 2

- FY 2025 Refrigerant, Recovery, and Reclamation Contractor Info Session
- FY 2026 Income Qualified Efficiency Fund (IQEF) Contractor Kick-Off Info Session & Training
- In the Third Quarter the team also posted the following impact stories, news, and resources on the DCSEU site:
  - [FY 2025 Commercial & Multifamily Building Roundtable Recording](#) – April 2025
  - [Affordable Home Electrification 101](#) – April 2025
  - [The DCSEU Supports Expansion of Solar for All with Historic EPA Investment](#) – April 2025
  - [The Woodfins: A Practical and Environmental Decision](#) – May 2025
  - [The DCSEU Announces New Managing Director](#) – May 2025
  - [FY 2025 Solar for All Community Solar RFP Info Session Recording](#) – May 2025

### **Outreach and event highlights:**

- **April 1, 2025 – PEPCO & Community Partners Education Event** The DCSEU Marketing and Communications Team tabled at PEPCO's community event for DC residents at MLK Library sharing information about the AHEP, Solar for All (SFA), residential rebates, the Workforce Development Program, and Train Green.
- **April 2, 2025 – Hattie Homes Senior Wellness Center Town Hall Presentation** Kalen Roach, DCSEU Marketing and Communications Manager, presented to approximately 40 seniors at the Hattie Holmes Senior Wellness Center monthly town hall meeting in Ward 4 about the AHEP, SFA, and residential rebates. Print applications for SFA and AHEP along with marketing materials were shared with the residents. The DCSEU's presentation came after the Chesapeake Climate Action Network's (CCAN) screening of the Electrifying the District Film and a presentation for Ms. Cerise Turner, Ms. Senior DC 2023 and AHEP/SFA customer.
- **April 4, 2025 – Association of Physical Plant Administrators (APPA) MD/DC Spring Meeting** Crystal McDonald, DCSEU Director of Account Management and Workforce Development, presented at the Association of Physical Plant Administrators (APPA) Spring Meeting for the Maryland/DC Chapter. the presentation focused on DCSEU programs and services available District customers in the commercial, institutional, and multifamily building sectors.
- **April 9, 2025 – East of the River 2025 Youth Career Building Workshop** The Workforce Development Program Team tabled at a youth career building workshop sharing information about the program. The workshop was hosted by the National Association of Minority Contractors at Our Lady of Perpetual Help Catholic Church in Ward 6.
- **April 9, 2025 – Emerald Cities Collaborative DC Contractor Incubator Graduation and Networking Event** Ben Burdick, DCSEU Managing Director, and Crystal McDonald, DCSEU Director of Account

Management and Workforce Development, attended the Emerald Cities Collaborative DC Contractor Incubator Graduation and Networking Event at the Daikin Sustainability & Innovation Center.

- **April 12, 2025 – 2025 Adult College and Credential (ACC) Fair -Office of the State Superintendent of Education (OSSE)** Crystal McDonald, DCSEU Director of Account Management and Workforce Development, tabled at the 2025 Adult College and Credential (ACC) Fair sharing information about the Workforce Development Program, Train Green, and other DCSEU residential programs. The fair was hosted by the Office of the State Superintendent of Education (OSSE) Division of Postsecondary and Career Education (PCE) at MLK Library.
- **April 16, 2025 – FY25 Workforce Development Program Mentor Roundtable Part 2** The DCSEU hosted the second Workforce Development Program Mentor Roundtable in FY 2025 for returning and prospective mentors to discuss how the program works, the mentor's role in workforce development, and the FY 2025 Summer Cohort timeline. The event had 25 attendees and 45 registrants.
- **April 17, 2025 – Building Bridges Across the River - Alabama Ave SE and Chesapeake Street AC Unit Give Away** The DCSEU tabled at Building Bridges Across the River's AC unit giveaway to tenants of two buildings in Ward 8. DCSEU Free Low-Income Energy Kit Forms were passed out to eligible tenants along with renter-friendly summer energy savings tips made by the DCSEU.
- **April 22, 2025 – BISNOW DC Region Affordable Housing Summit** Yvonne Coles, Manager of Account Management, and Shyaam Simpson, Low-Income Program Manager, attended the BISNOW DC Region Affordable Housing Summit as guests for networking with affordable property owners, managers, and developers as well as for professional development purposes.
- **April 24, 2025 – Volunteer Day at Barnard Elementary School Science Fair** 7 DCSEU staff volunteered as judges for the Barnard Elementary School Science Fair for grades K-5.
- **April 30, 2025 – SFA Meet the Team Event: Climate Week 2025** James Clarke, Solar Program Portfolio Manager, represented the DCSEU and provided a brief presentation at DOEE's Solar for All Meet the Team Event to showcase the program and partner updates related to the Greenhouse Gas Reduction Fund.
- **April 30, 2025 – Riggs Crossing Senior Residences Grand Opening** Yvonne Coles, Manager of Account Management, attended the ribbon cutting and grand opening of the Riggs Crossing Senior Residences in Ward 4. The DCSEU was a partner in this new construction project.
- **May 1, 2025 – Career Resource and Energy Education Showcase Event** The DCSEU Workforce Development Team tabled this event hosted by Pepco and spoke with more than 50 job seekers and recruited several for the interview process of the Workforce Development FY 2025 Summer Cohort program.
- **May 3, 2025 - 13th Annual EV Grand Prix & Annual Truck Touch** The DCSEU team tabled outside of DOEE's 13<sup>th</sup> Annual EV Grand Prix for high school students in the DC metro area to race self-built EV go-carts at the RFK Fairgrounds. The event was held on the same date and in the same location as the Annual

Truck Touch. The team shared information with event attendees about DCSEU residential rebates, AHEP, SFA, Train Green, and Workforce Development.

- **May 8, 2025 – Bisnow Mid-Atlantic Hospitality Summit** The DCSEU team attended this industry event to meet stakeholders in the DC hospitality sector. Event panelists discussed the current landscape of hotel properties and how industry leaders are adapting to shifting economic conditions.
- **May 10, 2025 – Healthy Homes Fair** The DCSEU team tabled and presented at this annual interactive expo at Catholic University. Renters, homeowners, and contractors were informed about renovation services available to them and this event was sponsored by Electrify DC. The team shared information with event attendees about DCSEU residential rebates, AHEP, SFA, Train Green, and Workforce Development.
- **May 11, 2025 - FRESHFARM Tabling: Dupont Circle Market** The DCSEU tabled at the Dupont Circle Farmers Market sharing information about residential rebates, AHEP, SFA, Train Green, and Workforce Development. The market is coordinated by FRESHFARM and in 2024 received an average of over 5,000 daily customers.
- **May 14, 2025 - FY25 Workforce Development Program Spring Cohort Graduation** The DCSEU Workforce Development Team celebrated the graduation of 14 externs from the spring cohort of the Workforce Development Program.
- **May 14, 2025 - Hattie Holmes Senior Wellness Center Health & Resource Fair** The SFA Team tabled at the Hattie Holmes Senior wellness center’s health and resource fair for Ward 5 seniors sharing information about SFA and AHEP.
- **May 15, 2025 - AEG DMV 25Q2 Stakeholder Challenge on Building Conversion & Electrification** DCSEU Managing Director, Ben Burdick, attended the stakeholder challenge and served as one of three presenters on what the biggest challenges to electrification are in the District.
- **May 18, 2025 - FRESHFARM Tabling: Dupont Circle Market** The DCSEU tabled at the Dupont Circle Farmers Market sharing information about residential rebates, AHEP, SFA, Train Green, and Workforce Development. The market is coordinated by FRESHFARM and in 2024 received an average of over 5,000 daily customers.
- **May 21, 2025 – Langley Elementary School STEM Fair** Students from Pre-K to 5<sup>th</sup> grade showcased their science, technology, engineering and mathematic explorations to a panel of judges from the DCSEU, DOEE, and Public Service Commission of the District of Columbia (DCPSC).
- **May 21, 2025 - 2025 Department of Aging and Senior Living (DACL) / Department of Parks and Recreation (DPR) 2025 Senior Fest Block Party** DCSEU staff tabled at the yearly festival for seniors in DC host by DACL and DPR. Along with line dancing, food, live music, and health resources from the vendors; the DCSEU shared information about AHEP, SFA, and residential rebates.
- **May 21, 2025 - Spring Job Fair: Greater Washington Region Clean Cities Coalition (GWRCCC)** The DCSEU Workforce Development team table at this job fair at GWRCCC’s headquarters to support recruitment for the summer cohort of the Workforce Development Program.

- **May 21, 2025 – Washington Interfaith Network (WIN) Community Event** AHEP Manager, Carolin Tolentino Salvador, presented to a group of community members about AHEP at WIN’s event at THEARC, sharing applications and AHEP print materials with event attendees.
- **May 27, 2025 – Pepco Large Customer Service (LCS) Webinar** The DCSEU team was a presenter to educate customers on current PJM market trends and their impact on supply rates, as well as Energy Efficiency programs available to help mitigate impacts.
- **May 30, 2025 – Jobs Have Priority Spring Job Fair** The DCSEU Workforce Development Team tabled this event and spoke with more than 30 job seekers and recruited several for the interview process of the Workforce Development FY 2025 Summer Cohort program.
- **June 4, 2025 - Bernice Fonteneau Senior Wellness Center: June 2025 Town Call:** DCSEU staff joined the Climate Action Network (CCAN) and Ms. Senior D.C. 2023, Cerise Turner, to provide a presentation to Ward 1 seniors about residential rebates, SFA, and AHEP after a screening of CCAN’s short film titled, “Electrifying the District”.
- **June 4, 2025 - FY 2026 Income Qualified Efficiency Fund (IQEF) Contractor Kick-Off Info Session & Training:** The DCSEU hosted IQEF contractors to introduce them to the new IQEF Data Intake Tool and help them prepare for submitting future projects.
- **June 5, 2025 – 34th Annual HAND Meeting & Housing Expo 2025:** The DCSEU staff, including AHRA team members, attended the 34th Annual Meeting and Housing Expo hosted by the Housing Association of Nonprofit Developers (HAND) at the Omni Shoreham Hotel. We tabled for several hours in the morning and engaged with attendees around commercial audit opportunities, as well as the AHEP and AHRA programs. There were 1,000 attendees at the event.
- **June 5, 2025 - BISNOW DC State of the Market:** DCSEU staff attended this event where the Mayor was the keynote speaker and industry experts hosted panels to update DC’s commercial real estate sector on remote work and federal government policies, emerging trends in the residential, mixed-use and sports driven developments.
- **June 5, 2025 - Flip the Switch! Empowering Seniors: Energy Conservation for a Brighter Future:** The DCSEU team joined the DC Public Service Commission (DCPSC), Pepco, and DOEE to provide educational opportunities for seniors at the Hattie Holmes Senior Wellness Center to help them to reduce electricity use and lower household energy costs. The DCSEU provided a presentation on relevant programs and services such as residential rebates, Solar for All, and AHEP.
- **June 12, 2025 - FreshFarm Tabling Event: Minnesota Ave. Farm Stand** The AHRA program team tabled this event in the parking lot of the Dorothy I. Height/Benning Neighborhood Library. We were able to engage with approximately two dozen attendees around programs such as AHEP, AHRA, and Solar for All.
- **June 14, 2025 - Sparks of Hope Event:** This community-centered outdoor resource event, hosted by the DCPSC in the parking lot of the Dorothy I. Height/Benning Neighborhood Library, was dedicated to supporting low-income DC residents, who face high energy burdens and are at risk of utility shut-offs. The



Table 6. DCSEU initiatives by sector

Core area	Initiative name	Description	Customer
<b>Residential</b>	Efficient Products	Mail-in and online rebates for qualifying energy-efficient appliances, HVAC equipment, smart thermostats, and electric lawn equipment; enhanced rebates through DC Electrification Rebates	DC residents
	Affordable Homes Electrification Program (formerly HVAC Replacement program)	Replace fossil-fuel heating, water heating systems, and appliances for income-qualified resident with efficient electric heat pumps, heat pump water heaters, and at no cost to residents. Combine with Solar for All program.	Income-qualified DC residents
<b>Low-income multifamily</b>	Low-Income Multifamily Comprehensive	Custom technical and financial assistance for energy efficiency improvements for multifamily properties.	Property owners/managers of multifamily buildings, shelters, and clinics serving income-qualified DC residents
	Income Qualified Efficiency Fund	Custom technical and financial assistance for energy efficiency improvements in multifamily and other qualifying properties working with DCSEU-qualified contractors.	Property owners/managers of multifamily buildings, shelters, and clinics serving income-qualified DC residents
	Affordable Housing Retrofit Accelerator	Custom technical and financial assistance to owners for energy efficiency improvement of qualifying multifamily buildings that do not meet the District's Building Energy Performance Standards (BEPS) working with the DC Green Bank and DCSEU-qualified auditors, contractors, and performance testers.	Property owners of multifamily buildings serving income-qualified DC residents that do not meet BEPS
<b>Renewable energy</b>	Commercial Solar	Incentives and financing to install solar PV systems offered as part of the C&I Custom program. (Only for existing projects; no new projects will receive incentives.)	Commercial business owners
<b>Commercial &amp; institutional</b>	Business Energy Rebates	Rebates for energy-efficient lighting, heating, refrigeration, cooking, leaf blowers, and other qualifying equipment; includes enhanced rebate amounts for businesses with facilities under 10,000 sq. ft.	Business owners
	Commercial Direct Services	Direct installation of energy efficiency measures at primarily small and medium commercial facilities.	Business owners
	Instant Business Rebates	Discounted energy-efficient lighting through participating distributors.	Business owners
	Commercial & Institutional Custom	Technical assistance, account management, and financial incentives for energy efficiency projects.	Large commercial and institutional customers
	Pay for Performance (part of Custom program)	Technical assistance, account management, and incentives for electricity (MWh) and natural gas (MMBtu) saved over a defined period. Measures energy savings using pre- and post-project metered data rather than calculation estimates. Allows incentives for behavioral,	Large commercial and institutional energy users; qualified vendors

Core area	Initiative name	Description	Customer
		operational, and complex mixed-measure projects.	

## Solar for All

### Below are updates for the Community Renewable Energy Facility (CREF) program:

- The DCSEU team held the FY 25 CREF Information Session and prepared to award 4 bidders allocating funding for over 30 projects and approximately \$1.1M in local and \$8.5M in Greenhouse Gas Reduction Fund Solar for All program funds from the EPA.

### Below are updates from the Single-Family program:

- The DCSEU team continued in the third quarter to process applications (over 200 received to date) to move forward on the goal of at least 150 projects for FY 25.